



# City Council Report

**Date:** September 18, 2017  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Three-Year Term Contract for Water-Reducible Alkyd Paint for the Environmental Management and Sustainability Department **(Citywide)**

## **Purpose and Recommendation**

Council is requested to approve the Term Contract for Water-Reducible Alkyd Paint as recommended.

The Environmental Management and Sustainability Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders, Bert's Paint, Inc. and Intrepid Coatings, Inc., for a combined annual contract amount of \$27,000.00, based on estimated requirements.

## **Background / Discussion**

This contract will provide paint that will be used to paint and refurbish the City's trash and recycle bins, and roll-off boxes.

The solicitation specified paint for spray application and for roller application. Two vendors are being recommended for award.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is available in the Environmental Management and Sustainability Department operating budget.

## **Coordinated With**

The Environmental Management and Sustainability Department, and Purchasing

## **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2017238

Vendors Registered: ProcureAZ (133) and Vendor Self Service (22)

Advertising: Arizona Republic, ProcureAZ, Bid Net and Purchasing Website  
Downloads: 24  
Responses: 4 (1 Non-Responsive) and 1 No Bid response  
Local Consideration: Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for the purpose of bid evaluation did not result in a Mesa business being recommended for all or part of this award.  
Protests Received: None  
Initial Contract Term: Three years  
Possible Renewals: Two, one-year renewals subject to future Council consideration  
Prices: Future price increases are capped by the Producer Price Index  
Pricing Available to Other Cooperative Agencies: Yes (Paint for Spray Application contract); No (Paint for Roller Application contract)

### **July 19, 2017 Responses**

Bert's Paints, Inc. Phoenix, AZ	Paint for Spray Application \$20,669.75 (Recommended) Paint for Roller Application \$6,090.00
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Intrepid Coatings, Inc. Phoenix, AZ	Paint for Spray Application \$24,129.00 Paint for Roller Application \$4,349.00 (Recommended)
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PPG Architectural Finishes, Inc. dba PPG Paints Mesa, AZ	Paint for Spray Application \$25,250.00 \$24,571.86* Paint for Roller Application \$5,250.00 \$5,118.74*
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\*For evaluation, Mesa TPT 1.75% deduction applied.

AAA Hardware, LLC dba AAA Paint and Supply Tempe, AZ	Non-Responsive – Did not meet paint minimum specification requirements
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No Bid Response received from  
Solar Reflective Paints and Coatings – Killeen, TX

### **AWARD RECOMMENDATION**

Description
<p>Water-Reducible Alkyd Paint per Agreement No. 2017238; Exhibits – Detailed Specifications, Pricing, Mesa Standard Terms and Conditions; Other Exhibits; Solicitation including any addenda; and Contractor Response</p> <p><b><i>Bert's Paints, Inc. – Phoenix, AZ:</i></b> Paint for Spray Application</p> <p><b><i>Intrepid Coatings, Inc. – Phoenix, AZ:</i></b> Paint for Roller Application</p> <p style="text-align: center;"><b>Annual Contract Amount: <u>\$27,000.00</u></b>  (cumulatively not to exceed)</p>