



# City Council Report

**Date:** September 11, 2017  
**To:** City Council  
**Through:** Mike Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** One Year Renewal Contract for the Software Subscription for Electronic Patient Care Reporting (ePCR) for the Fire and Medical Department  
(Citywide)

## Purpose and Recommendation

Council is requested to approve the Renewal Contract for the Electronic Patient Care Reporting (ePCR) Hosted Solution as recommended.

The Fire and Medical Department, and Purchasing recommend authorizing the renewal contract with StarWest Associates LLC at \$120,750.00, based on estimated requirements.

## Background / Discussion

On October 20, 2014, Council approved the Ratification of an Emergency Purchase of a Three-Year Electronic Patient Care Reporting (ePCR) Software Subscription and Tablets to replace the ePCR system (Sansio) due to their inability to meet all of Fire and Medical's current and emerging needs; and the requirements for data capture were not met for the Health and Human Services (HHS) Medicare Grant.

StarWest's hosted solution has provided accurate and reliable patient care information which is core to Fire and Medical's evolving medical service delivery model and the new data requirements from the \$12.5 million HHS Medicare Grant. All patient care information and data has been maintained throughout the collection, distribution, and analysis processes. Their Zoi software-as-a-service (SaaS) has provided a top of the line ePCR product with the ability to uniquely and quickly configure the system to meet Mesa's specific Community Care Program needs. Additionally, their technology has provided data to our Information Technology Department for Fire and Medical's much needed data analytics.

Fire and Medical has been satisfied with StarWest's ePCR software. It has improved the Department's ability to collect patient information and other relevant data needed to support their day-to-day operations and has fulfilled the Health and Human Services Medicare Grant's data reporting requirements. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

StarWest offered to renew the contract with a 5% pricing increase. This increase is allowable based on the contract's Renewal Terms.

## **Alternatives**

Council may choose not to authorize the renewal and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is available in the Fire and Medical Department operating budget.

## **Coordinated With**

Fire and Medical Department, and Purchasing.

## **PURCHASING INFORMATION**

Action: Renewal Authorization

Procurement Type: Ratification of Emergency Purchase

Contract Number: 2015066

Initial Contract Term: Three years

Renewal Term: One year

Renewal Terms Remaining: One year

## **RENEWAL RECOMMENDATION**

***StarWest Associates LLC***

**Tempe, AZ**

Description
Electronic Patient Care Reporting (ePCR) Hosted Solution per Contract No. 2015066
<b>Annual Contract Amount: <u>\$120,750.00</u></b>