



City Council Report

Date: July 3, 2017
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: One-Year Renewal Contract for Tree Pruning, Removal and Other Services for the Parks, Recreation and Community Facilities and Transportation Departments **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Renewal Contract for Tree Pruning, Removal and Other Services as recommended.

The Parks, Recreation and Community Facilities, and Transportation Departments, and Purchasing recommend authorizing the renewal with West Coast Arborists, Inc., at \$510,000.00 annually, based on estimated requirements.

Background / Discussion

This contract provides consistent quality urban tree care service including tree pruning, removal and other related services at the City's aquatics, parks and sport field facilities (approximately 13,000 trees) for Parks, Recreation & Community Facilities (PRCF), and annual street tree maintenance for Transportation, on an as needed basis.

Council approved the initial three-year contract with renewal options on 8/19/2013, and the first, one-year renewal on 7/5/2016. This is the second and final, one-year renewal contract.

West Coast Arborists, Inc. offered to renew the contract with an overall increase of 1.3% based on the Consumer Price Index which is allowable per contract terms.

West Coast Arborist has met all contract specifications in performance and contractual obligations. Over the term of this contract, West Coast Arborist has developed a comprehensive data base to catalog the location, condition, and overall value of PRCF's urban forest of 15,941 trees. Their exemplary work has encouraged other departments to partner with WCA resulting in a better understanding and control of one of the City's largest assets.

WCA has worked closely with Parks during construction at various locations to ensure the health of existing trees and future plantings are properly managed. They are currently performing tree risk assessments of the trees that will be directly impacted by the renovation construction at Pioneer Park. West Coast Arborist's expertise, professionalism

and partnership with the City has evolved over this contract will be extremely hard to replace in such a competitive market.

The history of bidding landscape contracts has proven that a price increase without decreasing services is imminent each time they are re-bid. Extending the current contract would likely produce a cost savings and would allow services to continue uninterrupted without negatively impacting the public and internal City practices.

Alternatives

Council may choose not to authorize the purchase and new bids will be solicited.

Fiscal Impact

The annual contract amount of \$510,000.00 is available: \$310,000.00 in the Parks, Recreation and Community Facilities Department operating budget, and \$200,000.00 in the Transportation Department operating budget.

Coordinated With

Parks, Recreation and Community Facilities, Transportation and Purchasing

PURCHASING INFORMATION

Action: Renewal

Procurement Type: Request for Bids

Solicitation Number: 2013096

Responses Received: 12 (3 Non-Responsive)

Initial Contract Term: Three Years

Renewal Term: One Year (Second and Final)

Renewal Terms Remaining: None

May 23, 2013 Responses

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| West Coast Arborists, Inc. Anaheim, CA | \$261,220.00 (Awarded – Primary) |
| Somerset Landscape Maintenance, Inc. Chandler, AZ | \$264,174.55 (Awarded – Secondary) * |
| Urban Forest Tree Care, Inc. Phoenix, AZ | \$313,753.95 \$308,263.26 (Bid less 1.75% Mesa TPT) |
| Bigtree Landscaping, LLC Mesa, AZ | \$350,880.00 |
| Artistic Land Management Chandler, AZ | \$470,865.00 |
| Reyes & Sons Landscaping LLC Phoenix, AZ | \$495,850.00 |
| Environmental Earthscape dba The Groundskeeper Gilbert, AZ | \$710,050.00 |

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| Mariposa Landscape Arizona, Inc. Glendale, AZ | \$807,940.00 |
| The F.A. Bartlett Tree Expert Company dba Bartlett Tree Experts Stamford, CT | \$1,461,325.00 |
| APR Landscape LLC Phoenix, AZ | Non-Responsive Expired AZ Registrar of Contractor license. Failed to complete Vendor Questionnaire. |
| Three Kings Commercial dba Desert Tree Masters, dba Tree Pro | Non-Responsive No AZ ROC license listed. |
| Tree Doctors, Inc. Gilbert, AZ | Non-Responsive No AZ ROC license listed. |

*Because their services were never used during the initial three-year term the Secondary Awarded Contractor, Somerset Landscape Maintenance Inc., was not asked to renew on 7/5/2016.

RENEWAL RECOMMENDATION

West Coast Arborists, Inc.
Anaheim, CA

| Description |
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| <p>Tree Pruning, Removal and Other Related Services per Contract No, 2013096, Terms and Conditions, Specifications and Pricing as offered, including barricading control</p> <p>PCRF - Annual Contract Amount: <u>\$310,000.00</u></p> <p>Transportation - Annual Contract Amount: <u>\$200,000.00</u></p> |