



# City Council Report

**Date:** July 3, 2017  
**To:** City Council  
**Through:** Mike Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** One-Year Renewal Contract for Fire Protection Equipment Maintenance and Repair Services for Citywide Locations as requested by the Parks, Recreation and Community Facilities Department **(Citywide)**

## Purpose and Recommendation

Council is requested to approve the Renewal Contract for Fire Protection Equipment Maintenance and Repair Services for Citywide Locations as recommended.

The Parks, Recreation and Community Facilities Department and Purchasing recommend authorizing the renewal with Metro Fire Equipment, Inc. at \$151,680.00, based on estimated requirements.

## Background / Discussion

There are approximately 84 City locations with various fire system types/equipment and throughout the year, required service is necessary to be conducted to ensure that life safety systems remain operational and code compliant at all City facilities. Our buildings cannot be occupied without these Fire Protection systems and equipment.

This contract provides a contractor certified through the Arizona Registrar of Contractors to install, repair and service fire sprinkler and fire alarms; and to perform repairs, troubleshoot, and reprogram all Fire Alarm Control Panels (FACP) currently in use within the City. If necessary, the contractor may be permitted to subcontract reprogramming of proprietary fire alarm equipment to specific licensed fire alarm companies.

This service agreement requires Arizona Registrar of Contractors certification and qualification for servicing, testing and maintenance of the fire suppression equipment, and fire detection components of the building fire protection systems. Equipment and materials considered part of this service for fire protection systems include, but are not limited to: sprinkler systems, main drain valves, water supply systems, flow switches, tampers, pre-action systems, backflow preventers, Halon/FM200 systems (or alternate), fire pumps, fire hoses, and fixed wet systems (kitchen hoods).

Council approved the initial three-year contract with renewal options on 9/23/2013, and the first, one-year renewal contract on 6/6/2016. This is the second and final, one-year renewal contract.

Through this contract/vendor, the City has made several updates to the system over the first four years of this contract. Facilities Maintenance would like to renew for the final year so that they can continue working through this vendor to verify that the changes continue to function properly and that all settings are correct. Metro Fire Equipment, Inc. offered to renew the contract maintaining last year's pricing. Their pricing continues to be competitive and reasonable. Consumer Price Index has increased by 4.5% over the last four years. The City has been satisfied with the vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is available in the Parks, Recreation and Community Facilities Department – Facilities Maintenance operating budget.

## **Coordinated With**

Parks, Recreation and Community Facilities Department - Facilities Maintenance and Purchasing

## **PURCHASING INFORMATION**

Action: Renewal

Procurement Type: Request for Proposals

Solicitation Number: 2013063

Responses Received: 8

Initial Contract Term: Three Years

Renewal Term: One-year renewal (Second and Final)

Renewal Terms Remaining: None

Pricing Available to Other Cooperative Agencies: Yes

## **Proposals Received on May 7, 2013**

Aidant Fire Protection Co. – Scottsdale, AZ

American Fire Equipment Sales & Service Corp. – Phoenix, AZ

AP Fire Protection – Glendale, AZ

Climatec, LLC dba Climatec Building Technologies Group – Phoenix, AZ

Firetrol Protection Systems, Inc. – Chandler, AZ

Metro Fire Equipment, Inc. – Gilbert, AZ (Awarded)

Signal One Fire and Communication, LLC – Tempe, AZ

SimplexGrinnell – Phoenix, AZ

## **Proposal Scoring Results**

Elements / Maximum Points Possible	Metro Fire Equipment, Inc. Gilbert, AZ (Awarded)	Firetrol Protection Systems, Inc. Chandler, AZ	Signal One Fire and Communication, LLC Tempe, AZ	American Fire Equipment Sales & Service Phoenix, AZ	Simplex Grinnell – Phoenix, AZ	Climatec Building Technologies Group Phoenix, AZ	Aidant Fire Protection Scottsdale, AZ	AP Fire Protection Glendale, AZ
Technical Capability of Contractor to perform work / 40 points	40	37	36	32	33	37	35	15
Key Personnel / / 25 points	25	19	17	20	16	15	10	8
Overall Cost of Project / 25 points	21.4	24.8	25	16.3	14.4	9.5	13.5	24
Equipment / 10 points	10	10	10	10	10	10	10	3
Total Points / 100 points	<u>96.4</u>	90.8	88	78.3	73.4	71.5	68.5	50

  

Pricing Offer Grand Total per Year	\$102,200	\$93,201	\$87,484	\$134,499	\$152,097	\$230,295	\$162,586	\$91,315
---------------------------------------	-----------	----------	----------	-----------	-----------	-----------	-----------	----------

## **RENEWAL RECOMMENDATION**

***Metro Fire Equipment, Inc.  
Gilbert, AZ***

Description
<p>Fire Protection, Detection and Suppression Equipment Maintenance and Repair Services per Contract No. 2013063, Terms and Conditions, Specifications and Pricing as offered</p> <p><b>Annual Contract Amount: <u>\$151,680.00</u></b></p>