



# City Council Report

**Date:** June 26, 2017  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Three-Year Term Contract for LED Traffic Signal Heads and Pedestrian Signals for the Materials and Supply Warehouse (for the Transportation Department) **(Citywide)**

## **Purpose and Recommendation**

Council is requested to approve the Term Contract for LED Traffic Signal Heads and Pedestrian Signals as recommended.

Transportation, Materials and Supply, and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders, McCain, Inc. and JTB Supply Company cumulatively not to exceed \$104,000.00 annually, based on estimated requirements.

## **Background / Discussion**

This contract will provide traffic signal heads, pedestrian heads, mounts for these heads as well as pedestrian pushbutton stations. The Transportation Department will use these items to maintain and modify existing traffic signals and as a supply for the construction of new traffic signals. The recommended vendors will deliver these items to the City's specified Materials and Supply warehouse for use by the Traffic Signal group.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is available in the Materials & Supply operating budget through the Warehouse Internal Services Fund.

## **Coordinated With**

Transportation and Business Services - Materials and Supply, and Purchasing

## **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2017183

Vendors Registered: ProcureAZ (323) and Vendor Self Service (48)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website  
Downloads: 50  
Responses: 3  
Local Consideration: Not applicable as there were no Mesa responses.  
Protests Received: None  
Initial Contract Term: Three years  
Possible Renewals: Two, one-year renewals subject to future Council consideration  
Prices: Future price increases are capped by the Producer Price Index  
Pricing Available to Other Cooperative Agencies: No

### **May 3, 2017 Responses**

<b>Description</b>	<b>McCain, Inc. Vista, CA</b>	<b>JTB Supply Company Orange, CA</b>	<b>Econolite Control Products Anaheim, CA</b>
Group A – Traffic Signal Heads	\$60,444.00 (Recommended)	\$75,019.00	\$67,568.00
Group B – Traffic Signal Push Buttons	No Bid	\$8,700.00 (Recommended)	\$12,240.00
Group C – Traffic Signal Mounts	\$29,920.00	\$28,700.00 (Recommended)	\$34,020.00

### **AWARD RECOMMENDATION**

<b>Description</b>
<p>LED Traffic Signal Heads and Pedestrian Signals per Agreement No. 2017183; Exhibits – Technical Specifications, Drawing, Pricing, Mesa Standard Terms and Conditions; Other Exhibits; Solicitation including any addenda; and Contractor Response</p> <p><b><i>McCain, Inc. – Vista, CA</i></b>  <u>Group A</u> - Traffic Signal Heads</p> <p><b><i>JTB Supply Company – Orange, CA</i></b>  <u>Groups B and C</u> - Traffic Signal Push Buttons and Traffic Signal Mounts</p> <p style="text-align: center;"><b>Annual Contract Amount: <u>\$104,000.00</u></b>  (cumulatively not to exceed)</p>