



# City Council Report

**Date:** May 8, 2017  
**To:** City Council  
**Through:** Mike Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** One-Year Renewal Contract for Painting Services for City Projects as requested by the Parks, Recreation and Community Facilities Department **(Citywide)**

## Purpose and Recommendation

Council is requested to approve the Renewal Contract for Painting Services as recommended.

The Parks, Recreation and Community Facilities Department and Purchasing recommend authorizing the renewal contract with Diamond Ridge Development Corporation; Skyline Builders & Restoration, Inc.; East Valley Disaster Services, Inc. (a Mesa business); AO Painting, Inc.; and Ghaster Painting & Coatings, Inc.; cumulatively not to exceed \$950,000.00, based on estimated requirements.

## Background / Discussion

This contract provides five qualified vendors with journeyman painters and painter's helpers, the tools, and transportation to perform painting and necessary surface preparation for various City projects as directed by the City. When the need for painting services arises, the qualified vendors competitively quote the work.

On June 2, 2014, Council approved the initial three-year contract with two, one-year renewal options. This is the first, one-year renewal contract with a one-year renewal option remaining.

All five vendors (Diamond Ridge Development Corporation; Skyline Builders & Restoration, Inc.; East Valley Disaster Services, Inc. (a Mesa business); AO Painting, Inc.; and Ghaster Painting & Coatings, Inc.) offered to renew the contract under the same terms and conditions. The City has been satisfied with each vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

## Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is available in the Parks, Recreation and Community Facilities - Facilities Maintenance operating budget.

## **Coordinated With**

Parks, Recreation and Community Facilities - Facilities Maintenance, and Purchasing

## **PURCHASING INFORMATION**

Action: Renewal Award

Procurement Type: Request for Qualifications

Solicitation Number: 2014149

Responses Received: 9

Initial Contract Term: Three years

Renewal Term: One year

Renewal Terms Remaining: One-year renewal subject to future Council consideration

### **RFQ Responses received on April 21, 2014**

A & H Painting, Inc. - Glendale, AZ

AO Painting, Inc. - Tucson, AZ

Diamond Ridge Development Corporation - Peoria, AZ

East Valley Disaster Services, Inc. - Mesa, AZ

Fabiani Painting & Decorating, LLC - Mesa, AZ

Ghaster Painting & Coatings, Inc. - Phoenix, AZ

Hernandez Companies Inc. - Phoenix, AZ

Larkin Painting Contractors, Inc. - Tempe, AZ

Skyline Builders & Restoration, Inc. - Phoenix, AZ

## **RENEWAL RECOMMENDATION**

<b>Description</b>
<p>Painting Services per Contract No. 201149, Terms and Conditions and Specifications</p> <p><u>Pre-Qualified Vendors List:</u> Diamond Ridge Development Corporation - Peoria, AZ Skyline Builders &amp; Restoration, Inc. - Phoenix, AZ East Valley Disaster Services, Inc. - Mesa, AZ Ghaster Painting &amp; Coatings, Inc. - Phoenix, AZ AO Painting, Inc. - Tucson, AZ</p> <p><b>Annual Contract Amount: <u>\$950,000.00</u></b></p>

*(Qualifications Scoring follows)*

## **Request for Qualifications Results**

\*(Awarded)

<b>Elements / Possible Points</b>	<b>*Diamond Ridge Development Corporation</b>	<b>*Skyline Builders &amp; Restoration, Inc.</b>	<b>*East Valley Disaster Services, Inc.</b>	<b>*AO Painting, Inc.</b>
Experience including years as a Painting Contractor and years providing similar services to an agency / 35 pts.	31	35	29	34
References – quality of work and reliability on past and/or current projects. At least one reference should be comparable in size to Mesa’s proposed contract. Preferably government references / 35 pts.	32	27	26	20
Arizona Registrar of Contractors– history and performance Record / 25 pts.	25	25	25	25
Quality of response format and organization -thoroughness, clarity, organization/presentation / 5 pts.	5	5	5	5
<b>Total Points / Maximum Points 100</b>	<b><u>93</u></b>	<b><u>92</u></b>	<b><u>85</u></b>	<b><u>84</u></b>

<b>Elements / Possible Points</b>	<b>*Ghaster Painting &amp; Coatings, Inc.</b>	<b>A &amp; H Painting, Inc.</b>	<b>Hernandez Companies Inc.</b>	<b>Larkin Painting Contractors, Inc.</b>	<b>Fabiani Painting &amp; Decorating, LLC</b>
Experience including years as a Painting Contractor and years providing similar services to an agency / 35 pts.	33	29	32	30	29
References – quality of work and reliability on past and/or current projects. At least one reference should be comparable in size to Mesa’s proposed contract. Preferably government references / 35 pts.	21	22	19	17	10
Arizona Registrar of Contractors– history and performance Record / 25 pts.	25	25	25	25	25
Quality of response format and organization -thoroughness, clarity, organization/presentation / 5 pts.	5	5	5	5	<u>5</u>
<b>Total Points / Maximum Points 100</b>	<b><u>84</u></b>	<b><u>81</u></b>	<b><u>81</u></b>	<b><u>77</u></b>	<b><u>69</u></b>