



# City Council Report

**Date:** May 8, 2017  
**To:** City Council  
**Through:** Mike Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** One-Year Renewal Contract for Light Control Cabinets for the Materials and Supply Warehouse (for the Transportation Department) **(Citywide)**

## Purpose and Recommendation

Council is requested to approve the Renewal Contract for Light Control Cabinets as recommended.

The Business Services and Transportation Departments, and Purchasing recommend authorizing the renewal contract with Southern Manufacturing and Fabrication LLC dba Southern Manufacturing at \$30,000.00, based on estimated requirements.

## Background / Discussion

This contract provides light control cabinets used to feed and control streetlight systems that are along Mesa's streets and roadways. Each unit consists of aluminum housing, including an electrical service panel, circuit breakers, contactors and other associated controls inside. The units are stored in Warehouse stock and used to replace cabinets damaged in vehicular accidents or older, deteriorating steel cabinets as necessary.

Council approved the initial three-year contract period with two, one-year renewal options on 8/19/2013; and the first, one-year renewal on 5/2/2016. This is the second and final, one-year renewal.

Southern Manufacturing offered to renew the contract without a pricing increase. This vendor has maintained pricing over the last four years, and continues to hold their pricing against inflation. The Consumer Price Index has increased by 2.8% over the last three years. The City has been satisfied with the vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

## Alternatives

Council may choose not to authorize the renewal and new responses will be solicited.

## Fiscal Impact

The annual contract amount is available in the Materials and Supply operating budget through the Warehouse Internal Services Fund.

## Coordinated With

Business Services Department - Materials and Supply, Transportation Department and Purchasing

### **PURCHASING INFORMATION**

Action: Renewal Award

Procurement Type: Request for Bids

Solicitation Number: 2013120

Responses Received: 2 Responses and 2 No Bid responses

Initial Contract Term: Three Years

Renewal Term: One Year (second)

Renewal Terms Remaining: None

### **June 27, 2013 Responses**

Southern Manufacturing and Fabrication LLC                      \$24,850.00 (Awarded)  
dba Southern Manufacturing  
Longwood, FL

Border States Electric    \$71,568.00  
Phoenix, AZ

No Bid Responses received from  
Elite Electrical Supply, Inc. - Mesa, AZ  
Traffic Parts Inc. - Spring, TX

### **RENEWAL RECOMMENDATION**

***Southern Manufacturing and Fabrication LLC dba Southern Manufacturing  
Longwood, FL***

Description
Cabinet Lighting Control (SL C-113) per Contract No. 2013120, Terms and Conditions, Specifications and Pricing as offered – \$1,775.00 / each, plus 5.6% Use Tax
<b>Annual Contract Amount: <u>\$30,000.00</u></b>