



City Council Report

Date: March 20, 2017
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of Replacement Computer Disk-Based Storage for the Police Department as requested by the Information Technology Department
(Citywide)

Purpose and Recommendation

Council is requested to approve the Purchase of Replacement Computer Disk-Based Storage as recommended.

The Information Technology and Police Departments and Purchasing recommend authorizing the purchase from State of Arizona cooperative contracts and the lowest quoted vendors, Transource Services Corp at \$83,893.32 and Custom Storage (cStor) at \$1,859.55; for a combined total of \$85,752.87.

Background / Discussion

Based on the growth of electronic information needs within the Police Department, both from new project initiatives as well as normal annual data storage increases from operations, there is an immediate need to expand computer disk-based storage capacity. Stop-gap measures have been implemented to control growth, but additional capacity is now needed to ensure recoverability of critical data. Without this upgrade the Police Department may not be able to maintain adequate backups of the information needed for current applications, nor be able to offer recovery services for new applications under consideration.

The Information Technology Department obtained four quotes from contracted vendors (Transource Services Corp, cStor, Insight and CDW-G). The City believes that issuing a formal bid would not result in any lower pricing, and could possibly cause the City to lose the deep discounts currently being provided under the State contract.

Alternatives

Council may choose not to authorize the purchase and new quotes will be solicited.

Fiscal Impact

This purchase is funded by the Information Technology Department through the Lifecycle Program FY 2016/17 budget.

Coordinated With

Information Technology and Purchasing

PURCHASING INFORMATION

Action: Award

Procurement Type: Request for Quotes (State Contract)

Contracting Agency: State of Arizona

Contracting Agency Contract Number: ADSPO16-098200 and ADSPO16-137340

Mesa Contract Number: 2017167

QUOTES

Transource Services Corp – Phoenix, AZ	\$83,893.32 (Recommended)
cStor – Scottsdale, AZ	\$1,859.55 (Recommended)
CDW-G - Vernon Hills, IL (State of Arizona)	\$108,034.16
Insight Public Sector – Tempe, AZ (U.S. Communities)	\$113,146.98

AWARD RECOMMENDATION

Description	
Exagrid / Cisco Storage per Contract No. 2017167	
Transource Services Corp – Phoenix, AZ State of Arizona Contract ADSPO16-098200 and Quote No. 269061 dated 2/24/2017.	
<ul style="list-style-type: none">• MFR# EX-48TB-DB Disk Capacity: Raw: 56 TB, Useable 44 TB Full Backup• MFR# EX2-10T-2PA 10 Gigabit Ethernet dual Port SFP+ TWINAX Option	
Base	\$68,040.00
One year 5 x 8 Customer Support and Product Maintenance	\$10,206.00
Estimated 8.3% Sales Tax (on Base)	<u>\$5,647.32</u>
Transource Services Corp Total	\$83,893.32
cStor – Scottsdale AZ State of Arizona Contract ADSPO12-024623 and Quote No. COMPD 012417 1 dated 1/24/2017	
<ul style="list-style-type: none">• SFP-H10GB-ACU10M Active TWINAX Cable Assembly 10M• GLC-T 1000BASE-T-SFP• SFP-10G-SR 10GBASE-SR SFP Module – 15M to LC aqua cable included	
Base	\$1,722.60
Estimated 7.95% Sales Tax	<u>\$136.95</u>
cStor Total	\$1,859.55
Combined Total	<u>\$85,752.87</u>