



City Council Report

Date: March 20, 2017
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Uninterruptible Power Supplies Purchase, Maintenance and Repair Services for the Water Resources and Parks, Recreation and Community Facilities Departments (**Citywide**)

Purpose and Recommendation

Council is requested to approve the Term Contract for Uninterruptible Power Supplies Purchase, Maintenance and Repair Services as recommended. A committee representing Water Resources and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the highest scored proposal from Titan Power, Inc., at \$100,000.00 annually, based on estimated requirements.

Background / Discussion

This contract will provide for the maintenance and repair of existing Uninterruptable Power Supplies (UPS) equipment, and the purchase and maintenance of any new UPS equipment for Water Resources facilities such as the Utilities Building, Southeast WRP, Brown Road WTP Signal Butte WTP and Greenfield WRP; and City facilities maintained by PRCF, Facilities Maintenance for lifecycle battery replacements at Police Main, Forensics and Amphitheater and UPS maintenance as needed.

The vendor supplies all labor, materials, transportation and equipment for UPS installation, integration and implementation. All products and work performed is in compliance with the City's specifications for UPS products and services, and UPS preventative maintenance schedules and tasks.

Purchasing conducted the initial review of the six proposals received to determine if minimum qualifications were met. Five of the six proposals met minimum qualifications which were brought forward to the evaluation team for review. Staff from the Water Resources Department evaluated the proposals based on the evaluation criteria as stated in the solicitation. The highest scored proposal, Titan Power Inc., is being recommended for award. The evaluation committee unanimously agreed on the recommendation.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is available in the Water Resources Department operating budget through Water and Wastewater O & M (\$50,000) and the PRCF – Facilities Maintenance operating budget (\$50,000).

Coordinated With

Water Resources and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2017099

Vendors Registered: ProcureAZ (1,078) and Vendor Self Service (63)

Advertising: ProcureAZ and Purchasing Website

Downloads: 110

Responses: 6 (and 1 No Bid response)

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

January 10, 2017 Responses

Arizona Electrical Apparatus – Tucson, AZ

Avisolve, LLC – Gilbert, AZ

Emerson Network Power – Liebert Services – Westerville, OH

Gruber Power Services – Phoenix, AZ

Power Quality Professionals, LLC – Mesa, AZ

Titan Power Inc. – Chandler, AZ

Non-Responsive Proposer – Power Quality Professionals (deemed as non-responsive as the vendor only submitted pricing and not any qualifications.)

No Bid Response received from

Western Electrical Services- Phoenix, AZ

Proposal Scoring Results

Evaluation Criteria / Points Possible	Titan Power (Recommended)	Gruber Power	AZ Electrical Apparatus	Emerson Network Power	Avisolve
Qualifications & Experience / 400	360	350	325	250	100
Proposed Solution / Method of Approach / 350	335	325	325	275	0
Pricing / 250	203	167	155	58	96
Total / 1,000	<u>898</u>	842	805	583	196

AWARD RECOMMENDATION

Titan Power Inc.

Chandler, AZ

Description
Uninterruptible Power Supplies Purchase, Maintenance and Repair Services per Agreement No. 2017099; Exhibits – Scope of Work / Technical Specifications, Pricing, and Mesa Standard Terms and Conditions; Other Exhibits; Solicitation including any addenda; and Contractor Response
Annual Contract Amount: <u>\$100,000.00</u>