



# City Council Report

**Date:** March 20, 2017  
**To:** City Council  
**Through:** Michael Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Purchase of Six Sport Utility Vehicles (Four Replacements and Two Additions) for the Police Department (Funded by the Vehicle Replacement and Capital General Funds) **(Citywide)**

## **Purpose and Recommendation**

Council is requested to approve the purchase of six Sport Utility Vehicles (SUVs) as recommended.

The Fleet Services and Police Departments, and Purchasing recommend authorizing purchase from the contract with Midway Chevrolet, at \$218,951.07.

## **Background / Discussion**

This purchase will provide two Police CRT Unmarked SUV, Half Cage (additions) and four replacements which include: one Police Patrol SUV Full Cage, one Police SWAT Unmarked SUV, and two Police Supervisor SUVs.

This purchase will provide two additions for the Crisis Response Team and four replacements to support Police operations. The four vehicles that are being replaced have met established replacement criteria and will be either traded, auctioned, sold, or deployed to special uses as part of the ongoing City of Mesa vehicle replacement program.

The six vehicles are additional purchases from a contract Council awarded on February 6, 2017 that allows for additional purchases.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

This purchase is funded by the Vehicle Replacement Fund (four vehicles) and Capital General Fund (two vehicles).

## **Coordinated With**

Fleet Services, Police and Purchasing

**PURCHASING INFORMATION**

Action: Additional purchase from active contract

Procurement Type: Request for Bids

Solicitation Number: 2017055

Vendors Registered: ProcureAZ (730) and Vendor Self Service (133)

Advertising: ProcureAZ and Purchasing Website

Downloads: 23

Responses: 2, and 1 No Bid response

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Two years

Additional Purchases: The City reserves the right to purchase additional Police Patrol SUV  
Chevrolet Tahoes at the bid price for 12 months after the bid award date

Possible Renewals: Maximum of six months

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

**October 26, 2016 Responses**

*(21 Police Patrol SUV – Chevrolet Tahoes)*

|                  |                        |
|------------------|------------------------|
| Midway Chevrolet | \$682,006.50 (Awarded) |
| Phoenix, AZ      | \$32,476.50/each       |

|                    |                  |
|--------------------|------------------|
| Courtesy Chevrolet | \$691,244.19     |
| Phoenix, AZ        | \$32,916.39/each |

**No Bid Response from**

Earnhardt Chevrolet  
Chandler, AZ

**AWARD RECOMMENDATION****Midway Chevrolet****Phoenix, AZ**

| Description   |                     |
|---|---------------------|
| Per Agreement No. 2017055; Exhibits – Detailed Specifications / Technical Specifications, Pricing, and Mesa Standard Terms and Conditions; Other Exhibits; Solicitation including any addenda; and Contractor Response  |                     |
| <u>Quantity 2</u> – 2017 Chevrolet Tahoe, 2 Wheel Drive, 4-Door, Police CRT Unmarked SUV, Half Cage   |                     |
| Base (\$32,476.50/each)   | \$64,953.00         |
| Options (Front Tow Hooks at \$45.50/each)   | <u>\$91.00</u>      |
| Sub Total   | \$65,044.00         |
| 8.3% Sales Tax (\$2,699.33/each)  | \$5,398.66          |
| City of Phoenix Tax (\$30.00/each)  | \$60.00             |
| Tire Tax (\$5.00/each)  | <u>\$10.00</u>      |
| <b>Total (2 SUVs)*</b>  | <b>\$70,512.66</b>  |
| <u>Two Additions</u> for the Police Department funded by the Capital General Fund. *Total does not include Vehicle Up-Fit Cost at <u>\$16,823.78/each</u> (LSH, contracted vendor at \$16,045.78/each and Fleet Services at \$778.00/each).   |                     |
| <u>Quantity 1</u> – 2017 Chevrolet Tahoe, 2 Wheel Drive, 4-Door, Police SWAT Unmarked SUV   |                     |
| Base  | \$32,476.50         |
| Options (Front Tow Hooks)   | <u>\$45.50</u>      |
| Sub Total   | \$32,522.00         |
| 8.3% Sales Tax  | \$2,699.33          |
| City of Phoenix Tax   | \$30.00             |
| Tire Tax  | <u>\$5.00</u>       |
| <b>Total (1 SUV)**</b>  | <b>\$35,256.33</b>  |
| <u>One Replacement</u> for the Police Department funded by the Vehicle Replacement Fund. **Total does not include Vehicle Up-Fit Cost at <u>\$10,150.11</u> (LSH, contracted vendor at \$9,372.11 and Fleet Services at \$778.00).  |                     |
| <u>Quantity 3</u> – 2017 Chevrolet Tahoe, 2 Wheel Drive, 4-Door ( <u>1</u> Police Patrol SUV, Full Cage and <u>2</u> Police Supervisor SUV)   |                     |
| Base (\$32,476.50/each)   | \$97,429.50         |
| Options <sup>(1)</sup> (\$2,327.16/each)  | <u>\$6,981.48</u>   |
| Sub Total   | \$104,410.98        |
| 8.3% Sales Tax (\$2,888.70/each)  | \$8,666.10          |
| City of Phoenix Tax (\$30.00/each)  | \$90.00             |
| Tire Tax (\$5.00 per Vehicle)   | <u>\$15.00</u>      |
| <b>Total (3 SUVs)***</b>  | <b>\$113,182.08</b> |
| <u>Three Replacements</u> for the Police Department funded by the Vehicle Replacement Fund.   |                     |
| <sup>(1)</sup> Options include Right Hand LED Spotlight (\$1,031.66), Front Tow Hooks (\$45.50) and Black and White Exterior (\$1,250.00)   |                     |
| ***Total does not include Vehicle Up-Fit Cost (for 2 SUVs) at <u>\$16,022.13/each</u> (LSH, contracted vendor at \$14,794.13/each and Fleet Services at \$1,228.00/each); and Police Patrol Tahoe Vehicle Up-Fit Cost (for 1 SUV) at <u>\$22,255.19</u> (LSH, contracted vendor at \$21,027.19 and Fleet Services at \$1,228.00). |                     |
| <b>Purchase Total (6 SUVs): <u>\$218,951.07</u></b>   |                     |