



City Council Report

Date: March 20, 2017
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Dolly-Mounted Electronic Driver Feedback Signs for the Transportation Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Electronic Driver Feedback Signs as recommended.

The Transportation Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, RU2 Systems, Inc. (a Mesa business) at \$40,000.00 annually, based on estimated requirements.

Background / Discussion

Driver feedback signs (radar speed display units) are dolly-mounted, electronic signs that measure vehicle speed and display it back to the driver in a digital format. Transportation is requesting units to be deployed in school zones throughout the City along with other roadways where speeding has been identified as a problem.

Alternatives

Council may choose not to authorize the contract and new responses will be solicited.

Fiscal Impact

The annual contract amount is available in the Transportation Department operating budget through the Capital – General Fund (Photo Enforcement Program).

Coordinated With

Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2017132

Vendors Registered: ProcureAZ (555) and Vendor Self Service (43)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 31

Responses: 5

Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder. Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for the purpose of bid evaluation was not necessary.

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

February 7, 2017 Responses

RU2 Systems, Inc. Mesa, AZ	\$16,733.70 (Recommended)
Traffic & Parking Control Co. dba TAPCO Brown Deer, WI	\$18,900.00
Decatur Electronics Phoenix, AZ	\$23,080.98

Non-Responsive

K & K Systems, Inc.- did not meet minimum requirements identified in solicitation package
Tupelo, MS

Arizona Transformer dba TrafficCalm Systems – incomplete solicitation package; did not
Post Falls, ID meet minimum requirements identified

AWARD RECOMMENDATION

RU2 Systems, Inc.
Mesa, AZ

Description
Radar Speed Display Units per Contract No. 2017132; Exhibits – Detailed Specifications, Pricing, Mesa Standard Terms and Conditions; Other Exhibits; Solicitation including any addenda; and Contractor Response; plus 8.05% Sales Tax
Annual Contract Amount: <u>\$40,000.00</u>