



City Council Report

Date: February 27, 2017
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of Two Replacement and One Addition, Light-Duty Pickup Trucks for the Police Department (Grant Funded by AZ Department of Homeland Security) **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Purchase of Three Light Duty Pickup Trucks as recommended.

The Fleet Services and Police Departments, and Purchasing recommend authorizing purchase from the contract with Berge Ford (a Mesa business) at \$117,749.75.

Background / Discussion

The two replacement vehicles are being replaced as part of the ongoing City of Mesa vehicle replacement program managed by Fleet Services. Both vehicles have met established criteria and will be either traded, auctioned, sold, or deployed to special uses. The three vehicles will be used to support Police operations.

The proposed vehicles are additional purchases from a contract Council awarded on January 11, 2016 that allows additional purchases.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

This purchase is funded by AZ Department of Homeland Security Grant Funds.

Coordinated With

Fleet Services
Police
Purchasing

PURCHASING INFORMATION

Action: Additional purchase from active contract

Procurement Type: Request for Bids

Solicitation Number: 2016068

Vendors Registered: ProcureAZ (248) and Vendor Self Service (56)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Responses: 4 (1 Non-Responsive)

Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder. Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for the purpose of bid evaluation was not necessary.

Contract Term: Contract will be in force for two years from the award date. Renewal prices for the second contract year shall be firm for a minimum of 180 days.

Additional Purchases: The City reserves the right to purchase additional Light Duty Pick-up Trucks, 3/4-Ton Capacity, at the bid price for 12 months after the bid opening date.

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

October 1, 2015 Responses

Quantity 7 – ¾ Ton Pickups at \$22,840.00 each, includes Warranty at \$910.00 each.

Berge Ford Mesa, AZ	\$159,880.00 (Awarded) \$157,082.10 – Mesa 1.75% TPT deduction applied
Courtesy Chevrolet Phoenix, AZ	\$174,143.62
Midway Chevrolet Company Phoenix, AZ	\$174,426.98

Non-Responsive Bid received from:

PFVT Motors, Inc. – Peoria, AZ

Failed to meet Warranty requirements. Failed to provide required pricing for Regular Cab 8' Long Box.

AWARD RECOMMENDATION

Berge Ford

Mesa, AZ

Description	
2017 Ford 3/4-Ton Regular Cab Pickup per Contract No. 2016068, Terms and Conditions, Specifications and Pricing as offered at <u>\$23,770.00/each</u>	
Base (Quantity 1)	\$23,770.00
Options *	\$10,922.00
8.05% Sales Tax	\$2,792.71
Tire Tax	\$5.00
Warranty– Non-Taxable	<u>\$1,310.00</u>
Total (Quantity 1) **	\$38,799.71
<u>One</u> Replacement Vehicle for the Police Bomb Squad Unit funded by funded by AZ Department of Homeland Grant Funds.	
*Options include Crew Cab at <u>\$3,498.00</u> , XLT Upgrade Option at <u>\$5,019.00</u> , 40/Console/40 at <u>\$945.00</u> , Back-Up Sensors at <u>\$245.00</u> , Blind Spot Monitor at <u>\$540.00</u> , Black Running Boards at <u>\$445.00</u> , Heavy Duty Alternator at <u>\$85.00</u> , Remote Start at <u>\$195.00</u> and Carpet Delete at <u>(\$50.00)</u> . **Total does not include Vehicle Up-Fit Costs at <u>\$11,307.06</u> (LSH, contracted vendor at \$8,219.06 and Fleet Services at \$3,088.00).	
Base (Quantity 2)	\$47,540.00
Options *** (\$11,547.00/each)	\$23,094.00
8.05% Sales Tax (\$2,843.02/each)	\$5,686.04
Tire Tax (\$5.00/each)	\$10.00
Warranty– Non-Taxable (\$1,310.00/each)	<u>\$2,620.00</u>
Total (Quantity 2) ****	\$78,950.04
<u>One</u> Replacement and <u>One</u> Addition for the Police Department funded by AZ Department of Homeland Grant Funds.	
Options include Crew Cab at <u>\$3,498.00</u> , XLT Upgrade Option at <u>\$5,019.00</u> , 40/Console/40 at <u>\$945.00</u> , Back-Up Sensors at <u>\$245.00</u> , Blind Spot Monitor at <u>\$540.00</u> , Running Boards Ext. Angular Chrome at <u>\$230.00</u> , Tail Gate Step at <u>\$375.00</u> , Heavy Duty Alternator at <u>\$85.00</u> , Remote Start at <u>\$195.00</u> , LED Box Lighting at <u>\$60.00</u> , Power Sliding Window at <u>\$405.00</u> , and Carpet Delete at <u>(\$50.00)</u> . *Total does not include Vehicle Up-Fit Costs at <u>\$11,850.12/each</u> (LSH, contracted vendor at \$8,802.12 and Fleet Services at \$3,048.00/each).	
Total Purchase (3 Vehicles): <u>\$117,749.75</u>	