



City Council Report

Date: February 27, 2017
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of Four Sports Utility Vehicles (Three Replacements and One Addition) for the Police Department **(Funded by the Vehicle Replacement and Capital General Funds) (Citywide)**

Purpose and Recommendation

Council is requested to approve the purchase of four Sports Utility Vehicles (SUVs) as recommended.

The Fleet Services and Police Departments, and Purchasing recommend authorizing purchase from the contract with Midway Chevrolet at \$150,909.44.

Background / Discussion

This purchase will provide one Police Patrol SUV, Full Cage (replacement for a 2013 Tahoe damaged beyond repair) and three, Police Patrol K9 SUVs (two replacements and one addition). The four, 2017 Chevrolet Tahoe, 2-Wheel Drive, 4-door vehicles will support Police Operations.

The three replacement vehicles are being replaced as part of the ongoing City of Mesa vehicle replacement program managed by Fleet Services. All three vehicles being replaced have met established criteria and will be either traded, auctioned, sold, or deployed to special uses.

These vehicles are additional purchases from a contract Council awarded on February 6, 2017 that allows additional purchases.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

This purchase is funded by the Vehicle Replacement Fund and Capital General Fund.

Coordinated With

Fleet Services, Police and Purchasing

PURCHASING INFORMATION

Action: Additional purchase from active contract

Procurement Type: Request for Bids

Solicitation Number: 2017055

Vendors Registered: ProcureAZ (730) and Vendor Self Service (133)

Advertising: ProcureAZ and Purchasing Website

Downloads: 23

Responses: 2, and 1 No Bid response

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Two years

Additional Purchases: The City reserves the right to purchase additional Police Patrol SUV
Chevrolet Tahoes at the bid price for 12 months after the bid award date

Possible Renewals: Maximum of six months

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

October 26, 2016 Responses

(21 Police Patrol SUV – Chevrolet Tahoes)

Midway Chevrolet	\$682,006.50 (Recommended)
Phoenix, AZ	\$32,476.50/each

Courtesy Chevrolet	\$691,244.19
Phoenix, AZ	\$32,916.39/each

No Bid Response from

Earnhardt Chevrolet
Chandler, AZ

AWARD RECOMMENDATION

Midway Chevrolet

Phoenix, AZ

Description	
Per Agreement No. 2017055; Exhibits – Detailed Specifications / Technical Specifications, Pricing, and Mesa Standard Terms and Conditions; Other Exhibits; Solicitation including any addenda; and Contractor Response	
<u>Quantity 1</u> – 2017 Chevrolet Tahoe, 2 Wheel Drive, 4-Door, Police Patrol SUV, Full Cage	
Base	\$32,476.50
Options*	<u>\$2,327.16</u>
Sub Total	\$34,803.66
8.3% Sales Tax	\$2,888.70
City of Phoenix Tax	\$30.00
Tire Tax	<u>\$5.00</u>
Total (1 SUV)**	\$37,727.36
<u>One Replacement</u> for the Police Department funded by the Vehicle Replacement Fund. **Total does not include Police Patrol Tahoe Vehicle Up-Fit Cost at <u>\$21,454.42</u> (LSH, contracted vendor at \$20,226.42 and Fleet Services at \$1,228.00).	
<u>Quantity 3</u> – 2017 Chevrolet Tahoe, 2 Wheel Drive, 4-Door, Police Patrol K9 SUV	
Base (\$32,476.50/each)	\$97,429.50
Options* (\$2,327.16/each)	<u>\$6,981.48</u>
Sub Total	\$104,410.98
8.3% Sales Tax (\$2,888.70/each)	\$8,666.10
City of Phoenix Tax (\$30.00/each)	\$90.00
Tire Tax (\$5.00 per Vehicle)	<u>\$15.00</u>
Total (3 SUVs)***	\$113,182.08
<u>Two Replacements</u> for the Police Department funded by the Vehicle Replacement Fund. <u>One Addition</u> for the Police Department funded by the Capital General Fund.	
***Total does not include Police Patrol Tahoe Vehicle Up-Fit Costs (for 2 SUVs) at <u>\$26,693.21/each</u> (LSH, contracted vendor at \$25,465.21/each and Fleet Services at \$1,228.00/each); and Police Patrol Tahoe Vehicle Up-Fit Cost (for 1 SUV) at <u>\$27,188.23</u> (LSH, contracted vendor at \$25,960.23 and Fleet Services at \$1,228.00).	
*Options include Right Hand LED Spotlight (\$1,031.66), Front Tow Hooks (\$45.50) and Black and White Exterior (\$1,250.00)	
Purchase Total (4 SUVs): <u>\$150,909.44</u>	