



City Council Report

Date: January 9, 2017
To: City Council
Through: Michael Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Wire and Cable for the Materials and Supply Warehouse (for Various City Departments) **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Three-Year Term Contract for Wire and Cable as recommended. A committee representing the Business Services Department and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the qualified proposals from Border States Electric; Standard Wire & Cable Co.; Consolidated Electrical Distributors Inc. dba Arizona Electric Supply (a Mesa business); Wesco Distribution; and Anixter; cumulatively not to exceed \$417,000.00 annually, based on estimated requirements.

Background / Discussion

This contract will establish a pre-qualified vendors list for wire and cable. The awarded vendors will be eligible to competitively quote for wire and cable.

The City attempted obtaining a contract on three previous occasions and determined that based upon the volatile pricing of wire and cabling, a firm fixed price contract would not be in the City's best interest. Establishing a qualified vendors listing would allow the City to competitively quote product as the need arises from qualified providers.

The City received 5 proposals of which all 5 met the minimum requirements. Staff from Business Services – Materials and Supply evaluated the 5 proposals based on the evaluation criteria as stated in the solicitation. Border States Electric; Standard Wire & Cable Co.; Consolidated Electrical Distributors Inc. dba Arizona Electric Supply (a Mesa business); Wesco Distribution; and Anixter were deemed as qualified and being recommended for award. The evaluation committee unanimously agreed on the recommendation.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is available in the Materials and Supply operating budget through the Internal Services Fund.

Coordinated With

Business Services Department – Materials and Supply, and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Qualifications

Solicitation Number: 2017079

Vendors Registered: ProcureAZ (1,833) and Vendor Self Service (59)

Advertising: ProcureAZ and Purchasing Website

Downloads: 75

Responses: 5

Local Consideration: Policy did not apply to this procurement for services

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewal subject to future Council consideration

Pricing Available to Other Cooperative Agencies: Yes

Proposals received on November 21, 2016

Border States Electric - Phoenix, AZ

Standard Wire & Cable Co. - Phoenix, AZ

Consolidated Electrical Distributors Inc. dba Arizona Electric Supply Mesa - Mesa, AZ

Wesco Distribution - Phoenix, AZ

Anixter - Phoenix, AZ

No Bid received from

Tri-Tek Electronics

AWARD RECOMMENDATION

Description
<p data-bbox="272 1459 1149 1528">Wire and Cable per Contract No. 2017079; Exhibits – Detailed Specifications, and Mesa Standard Terms and Conditions</p> <p data-bbox="370 1570 743 1602"><u>Pre-Qualified Vendors List</u></p> <p data-bbox="370 1606 880 1638">Border States Electric - Phoenix, AZ</p> <p data-bbox="370 1642 954 1673">Standard Wire & Cable Co. - Phoenix, AZ</p> <p data-bbox="370 1677 922 1709">Consolidated Electrical Distributors Inc.</p> <p data-bbox="402 1713 1045 1745">dba Arizona Electric Supply Mesa - Mesa, AZ</p> <p data-bbox="370 1749 836 1780">Wesco Distribution - Phoenix, AZ</p> <p data-bbox="370 1785 670 1816">Anixter - Phoenix, AZ</p> <p data-bbox="565 1858 1149 1890">Annual Contract Amount: <u>\$417,000.00</u></p>