



City Council Report

Date: January 9, 2017
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: One-Year Renewal Contract for Traffic Sign Posts for the Materials and Supply Warehouse (for the Transportation Department) **(Citywide)**

Purpose and Recommendation

Council is requested to approve the One-Year Renewal Contract for Traffic Sign Posts as recommended.

The Business Services, and Transportation Departments, and Purchasing recommend authorizing the renewal with Xcessories Squared Southwest, Inc. at \$80,000.00, based on estimated requirements.

Background / Discussion

This contract provides galvanized metal sign post materials that are stocked at the Materials and Supply Warehouse for use by the Transportation Department. The materials are for the installation, replacement and/or relocation of traffic control and street name signs throughout the City.

Council approved the initial three-year contract with renewal options on February 25, 2013, and the first, one-year renewal on December 1, 2015. This is the second and final, one-year renewal contract.

The vendor offered to renew the contract with a 2% price decrease in line with the market. The City and vendor negotiated and agreed to the 2% reduction for the one-year renewal from 3/1/2017 through 2/28/2018. The City has been satisfied with the vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is available through the Warehouse Internal Service Fund.

Coordinated With

Business Services - Materials and Supply, Transportation, and Purchasing

PURCHASING INFORMATION

Action: Renewal

Procurement Type: Request for Bids

Solicitation Number: 2012255

Responses Received: 4

Initial Contract Term: Three Years

Renewal Term: Second, One-Year

Renewal Terms Remaining: None

January 10, 2013 Responses

Xcessories Squared Southwest, Inc. Goodyear, AZ	\$93,230.50 (Awarded)
Zumar Industries. Glendale, AZ	\$93,465.00
Centerline Supply West Phoenix, AZ	\$96,695.00
Roadsafe Traffic Systems Phoenix, AZ	\$105,153.50

No Bid Response received from

TransAmerican Power Products, Inc. – Houston, TX

RENEWAL RECOMMENDATION ***Xcessories Squared Southwest, Inc.*** **Goodyear, AZ**

Description
Traffic Sign Posts per Contract No. 2012255, Terms and Conditions, Specifications and Pricing as offered
Annual Contract Amount: <u>\$80,000.00</u>