



# City Council Report

**Date:** December 12, 2016  
**To:** City Council  
**Through:** Mike Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Purchase of Upgrade Camera, Audio and Lighting Equipment for the Police Department's Central Community Room **(Citywide)**

## **Purpose and Recommendation**

Council is requested to approve the Purchase of Camera, Audio and Lighting Equipment for the Police Department's Central Community Room as recommended.

The Police Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Southern California Sound Image dba Sound Image at \$40,805.66; and authorizing use of the Mohave Educational Services cooperative contract with Barbizon Lighting at \$14,697.95. The combined total award is \$55,503.61.

## **Background / Discussion**

The Police Department's Central Community Room is being upgraded and modified to further enhance their ability to provide training, community meetings and press conferences. Modifications will include the purchase and installation of presentation equipment (cameras, monitors, audio systems) and related purchase and installation of lighting equipment.

During the three-year contract term, additional purchases may be made by the Police Department or other City Departments as projects arise and funding is available.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The initial purchase will be made to complete the Central Community Room modifications. This Capital Improvement Program Project (CP0542) will be funded by Capital – General Funds.

## **Coordinated With**

Police Department and Purchasing

## **PURCHASING INFORMATION I**

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2017042

Vendors Registered: ProcureAZ (2,309) and Vendor Self Service (298)

Advertising: ProcureAZ, Vendor Self Service and Purchasing Website

Downloads: 31

Responses: 6

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Firm, fixed price purchasing contract to cover a three-year term

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

### **October 27, 2016 Responses**

Southern California Sound Image dba Sound Image Tempe, AZ	\$37,650.66 (Recommended)*
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Clearwing System Integration LLC Phoenix, AZ	\$40,777.06
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ExhibitOne Corporation Phoenix, AZ	\$48,651.01
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Technology Providers Inc. dba TPI Gilbert, AZ	\$52,964.46
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Visual Systems Group, Inc. McClean, VA	\$55,929.17
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Troxell Communications, Inc. Phoenix, AZ	\$32,357.19
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\*An evaluation committee determined that the award for the camera and audio equipment will be made to the vendor with the lowest combined total for all lines of the Request for Bid solicitation.

## **PURCHASING INFORMATION II**

Action: Initial Award

Contracting Agency: Mohave Educational Services

Contracting Agency Contract Number: 12D-BARB-0413

Mesa Contract Number: 2017101

Initial Contract Term: Five years (4/13/2012 through 4/13/2017)

Possible Renewals: Renewals subject to future Council consideration

## **AWARD RECOMMENDATION**

Description	
<b><i>Southern California Sound Image dba Sound Image - Phoenix, AZ</i></b>	
Upgrade Equipment (Cameras, Monitors, Audio, TV) and Installation for Police Department Central Community Room per Agreement No. <b><u>2017042</u></b> ; Exhibits – Scope of Work/Technical Specifications, Pricing, Mesa Standard Terms and Conditions; Other Exhibits; Solicitation including any addenda; and Contractor Response	
Base	\$37,650.66
8.6% Sales Tax (\$10,000.00)	\$860.00
8.3% Sales Tax (\$27,650.66)	<u>\$2,295.00</u>
<i>Sound Image Total</i>	<u>\$40,805.66</u>
 <b><i>Barbizon Lighting Company – Tempe, AZ</i></b>	
Upgrade Equipment (Lighting) and Installation for Police Department Central Community Room per Contract No. <b><u>2017101</u></b> , Mohave Educational Services Contract 12D-BARB-0413 (Quotation rev3 dated 11/7/2016)	
Base Lighting Equipment (Taxable)	\$11,575.10
Non-Contract Items (Taxable)	\$250.00
Labor	\$1,323.76
8.1% Sales Tax (\$11,825.10)	<u>\$957.83</u>
<i>Barbizon Lighting Total</i>	<u>\$14,697.95</u>
 <b>Combined Total</b>	 <b><u>\$55,503.61</u></b>