



City Council Report

Date: December 5, 2016
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of Additional Replacement and Upgrade Network Equipment for the Distribution Router Project for the Information Technology Department **(Funded by the FY 2016/17 Information Technology Life Cycle budget and ITD operating budget) (Citywide)**

Purpose and Recommendation

Council is requested to approve the Purchase of Additional Replacement and Upgrade Network Equipment as recommended.

The Information Technology Department and Purchasing recommend authorizing purchase from the City's existing contract with Insight Public Sector, Inc. at \$164,601.17; and authorizing use of the State of Arizona cooperative contract with Enterprise Networks Solutions (a Mesa business) at \$44,757.59. The combined total award is \$209,358.76.

Background / Discussion

This purchase will provide necessary network equipment to replace aging City distribution routers and network analysis and performance management tools to provide additional capacity and redundancy with a high availability design. The equipment is needed to refresh the existing hardware and increase the availability and performance of the solution. The currently deployed distribution routers and network analysis and performance management tools are at end of service life; support and hardware replacements are no longer available.

The Information Technology Department obtained Quotes from three vendors (Insight, CDW-G and World Wide Technology, Inc.) to verify the best pricing. Insight provided the lowest pricing of these quotes and is being recommended for award.

Alternatives

Council may choose not to authorize purchase and new responses will be obtained.

Fiscal Impact

This purchase is funded by the Information Technology Life Cycle FY 2016/17 budget (\$164,601.17) and the Information Technology Department operating budget (\$44,757.59).

Coordinated With

Information Technology Department and Purchasing

PURCHASING INFORMATION I

Action: Additional purchase from active Contract

Procurement Type: Request for Bids

Solicitation Number: 2016133

Vendors Registered: ProcureAZ (416) and Vendor Self Service (38)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 83

Responses: 8 (1 Non-Responsive)

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Pricing: Awarding a firm, fixed price purchase contract with ongoing maintenance

Pricing Available to Other Cooperative Agencies: Yes

February 4, 2015 Responses

Insight Public Sector, Inc. Tempe, AZ	\$308,608.00 (Awarded 3/14/2016)
Asociar LLC New Jersey	\$314,260.00
OM Office Supply Inc. Mechanicsburg, PA	\$327,505.50
Better Direct LLC Tempe, AZ	\$339,250.00
NextNet Partners LLC Tempe, AZ	\$383,680.00
Valor IT, Inc. dba Valor Global Scottsdale, AZ	\$399,641.40
Red Sky Solutions Draper, UT	Non-Responsive - Submitted a Quote only and did not complete the required solicitation documents.
Affirmative Technology Group Tempe, AZ	Withdrew their bid on 2/16/2016 due to misquoting pricing.

QUOTES

Insight Public Sector, Inc.	\$164,601.17 (Recommended)
CDW-G	\$167,112.59
Worldwide Technology, Inc.	\$171,634.00
TRACE3	\$175,163.20

PURCHASING INFORMATION II

Action: Initial Award

Contracting Agency: State of Arizona

Contracting Agency Contract Number: ADSPO16-137344

Mesa Contract Number: 2017091

Initial Contract Term: One year (7/1/2016 through 6/30/2017)

Possible Renewals: Subject to State renewals and future Council consideration

AWARD RECOMMENDATION

Description	
<i>Insight Public Sector, Inc. - Tempe, Arizona</i>	
Network Equipment to replace aging City distribution routers per Agreement No. <u>2016133</u> ; Exhibits - Scope of Work, Pricing, and Mesa Standard Terms and Conditions; Other Exhibits; Solicitation including any Addenda, and Contractor Response	
Product Sub Total	\$143,350.00
Services Sub Total	\$8,917.50
Sales Tax	<u>\$12,333.67</u>
<i>Insight Public Sector Total</i>	<u>\$164,601.17</u>
<i>Enterprise Network Solutions, Inc. - Mesa, Arizona</i>	
GigaStor Network Equipment per Contract No. <u>2017091</u> , Quote No. 1025 GigaStor TradeUp v2.1MK dated 10/26/2016	
Base	\$41,423.04
8.05% Sales Tax	<u>\$3,334.55</u>
<i>Enterprise Network Solutions Total</i>	<u>\$44,757.59</u>
Combined Total	<u>\$209,358.76</u>