



# City Council Report

**Date:** December 5, 2016  
**To:** City Council  
**Through:** Mike Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Dollar Limit Increase to the Term Contract for Roll-Off Refuse Containers for the Environmental Management and Sustainability Department **(Citywide)**

## Purpose and Recommendation

Council is requested to approve the Dollar Limit Increase to the Term Contract for Roll-Off Refuse Containers as recommended.

The Environmental Management and Sustainability Department and Purchasing recommend a dollar limit increase of \$85,000.00 with Wastebuilt Southwest LLC, increasing the contract amount from \$84,500.00 to \$169,500.00 for the first-year based on requirements.

## Background / Discussion

On May 2, 2016, Council approved the three-year term contract at \$84,500.00 for the first-year term. This contract provides roll-off containers used to service residential and commercial customers requesting refuse service. Environmental Management and Sustainability made the initial purchase of 18 containers: ten, 30-yard roll offs and eight, 40-yard roll offs during the first-year of the contract, to keep up with Mesa's customer demand.

In FY 2016/17, the Department received an additional budget allocation and approval for a lifecycle project for the repair and replacement of their bin and roll-off inventory. The department requires this increase for purchases of roll-off containers under the lifecycle project. The Department anticipates minimal purchases during years 2 and 3, however, opted to have a contract in place, to ensure immediate availability and competitive pricing.

## Alternatives

Council may choose not to authorize the increase purchase.

## Fiscal Impact

The annual contract amount is available in the Environmental Management and Sustainability Department operating budget.

## Coordinated With

Environmental Management and Sustainability Department and Purchasing

## **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2016180

Vendors Registered: ProcureAZ (198) and Vendor Self Service (25)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 24

Responses: 3

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: One year

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the available Indexes or by performing a market survey

Pricing Available to Other Cooperative Agencies: Yes

## **March 31, 2016 Responses**

Vendor	Tub Style Roll-Off Container (without front ground rollers)	Total Bid Price Without Front Ground Rollers	Tub Style Roll-Off Container (with front ground rollers)	Total Bid Price With Front Ground Rollers
RK Sanders Inc. dba Steelform Phoenix, AZ	30 Yard - \$55,800.00  40 Yard - \$47,840.00	\$103,640.00	30 Yard - \$58,000.00  40 Yard - \$49,600.00	\$107,600.00
Stagecoach Trailer Factory Outlet Inc. dba Stagecoach Trailers Huntersville, NC	30 Yard - \$45,170.00  40 Yard - \$42,848.00	\$88,018.00	30 Yard - \$47,920.00  40 Yard - \$45,048.00	\$92,968.00
Wastebuilt Southwest LLC Phoenix, AZ	30 Yard - \$39,350.00  40 Yard - \$33,200.00	\$72,550.00	30 Yard - \$41,850.00 (Recommended) 40 Yard (Recommended) \$35,200.00	\$77,050.00 (Recommended)

No Bid Response received from

ANCO Sanitation – Phoenix, AZ

Otto Environmental Systems (AZ), LLC – Charlotte, NC

Wastequip – Statesville, NC

**DOLLAR LIMIT INCREASE RECOMMENDATION**

***Wastebuilt Southwest LLC***

**Phoenix, AZ**

Description	
Tub Style Roll-Off Containers per Agreement #2016180; Exhibits (Mesa Standard Terms & Conditions, Scope of Work, and Other Exhibits); Solicitation including any addenda; and Contractor Response	
Council Award 5/2/2016 – First Year Contract Amount	\$84,500.00
Increase Request 12/5/2016	<u>\$85,000.00</u>
<b>New First-Year Contract Amount</b>	<b><u>\$169,500.00</u></b>
Council Award 5/2/2016 – Years 2 and 3	\$0.00*
*During years 2 and 3, Environmental Management and Sustainability agreed that purchases greater than \$25,000.00 annually would be subject to future Council consideration.	