



City Council Report

Date: December 5, 2016
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Ammunition for the Police Department
(Citywide)

Purpose and Recommendation

Council is requested to approve the Term Contract for Ammunition as recommended.

Police and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: Miwall Corporation, San Diego Police Equipment Co., Inc. and North American Energy I, LLC dba True Shot Gun Club at \$450,000.00 annually, not to exceed, based on estimated requirements.

Background / Discussion

This contract will provide ammunition of all types including less-lethal products and related services. Mesa cooperatively solicited this agreement, acting as the lead agency for this contract and included the following agencies: the Town of Gilbert, Maricopa County Community College District, and Maricopa County. Specifications, usage, and specific requirements of each agency were included in the bid solicitation.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The total annual amount is available in the Police Department operating budget.

Coordinated With

Police and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2017015

Vendors Registered: ProcureAZ (603) and Vendor Self Service (10)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 31

Responses: 10

Local Consideration: Not applicable as there were no Mesa responses.

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

September 26, 2016 Responses

(Bid tabulation available in Purchasing upon request)

Miwall Corporation

Grass Valley, CA

San Diego Police Equipment Co., Inc.

San Diego, CA

North American Energy I, LLC dba True Shot Gun Club

Scottsdale, AZ

Advanced Tactical Armament Concepts, LLC

Payson, AZ

Arms Unlimited, Inc.

Las Vegas, NV

Diamondback Police Supply Co. Inc.

Tucson, AZ

On Target Ammunition, LLC

Grain Valley, MO

Proforce Marketing, Inc. dba Proforce Law Enforcement

Prescott, AZ

Skypac Parts & Supply, LLC dba DXL

Tukwila, WA

Professional Police Supply, Inc. dba Adamson Police Products (Non-Responsible*)

Los Alamitos, CA

* Based upon the Mesa Police Department's experience with Adamson during the City's previous contract for ammunition (#2013006), the City has determined that Adamson does not meet the eligibility requirement of responsibility under the RFB.

AWARD RECOMMENDATION (MESA'S PRODUCTS)

Description
<p>Miwall Corporation - Line 26 San Diego Police Equipment Co., Inc. – Lines 1, 5, 14, 15, 19, 20, 56 and 57 North American Energy I, LLC dba True Shot Gun Club – Lines 12, 18, 23, 31, 37, 38, 42, 44, 47, 53 and 61 per Agreement No. 2017015; Exhibits – Scope of Work, Specifications, Pricing, Mesa Standard Terms and Conditions; Other Exhibits; Solicitation including any addenda; and Contractor Response</p> <p style="text-align: center;">Annual Contract Amount: <u>\$450,000.00</u> (includes applicable sales tax; cumulatively not to exceed)</p>