



City Council Report

Date: December 5, 2016
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of Three Replacement CNG Powered Heavy-Duty Front Loading Refuse Trucks for the Environmental Management and Sustainability Department (**Funded by the Utility Replacement Extension and Renewal Fund**) (**Citywide**)

Purpose and Recommendation

Council is requested to approve the purchase of three replacement CNG powered heavy-duty, front-loading refuse trucks as recommended.

The Fleet Services and Solid Waste Management Departments, and Purchasing recommends authorizing purchase from the existing the contract with Rush Truck Centers of Arizona, Inc. dba Rush Truck Center, Phoenix, at \$1,057,584.96

Background / Discussion

This purchase will provide three CNG powered front-end loader refuse trucks (Peterbilt 320, McNellus Waste Body) for trash collection of the City's commercial accounts. Solid Waste Management will be replacing diesel with CNG front-end loading refuse trucks. This is part of the conversion of the fleet to CNG.

This purchase is part of the ongoing City of Mesa vehicle replacement program managed by Fleet Services. The vehicles being replaced have met established criteria and will be retired and sold at auction.

These vehicles are additional purchases from a contract Council awarded on June 1, 2015 that allows additional purchases.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

This purchase is funded by the Utility Replacement Extension and Renewal Fund.

Coordinated With

Fleet Services, Environmental Management and Sustainability, and Purchasing

PURCHASING INFORMATION

Action: Purchase from active contract

Procurement Type: Request for Bids

Solicitation Number: 2015243

Vendors Registered: ProcureAZ (173) and Vendor Self Service (25)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 12

Responses: 4 (14 bids) and 1 No Bid

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Pricing: All pricing for the initial term shall be firm for a minimum of 180 days except where otherwise provided by the specifications, and include all transportation, insurance and warranty costs. The City reserves the right to purchase additional heavy duty, 6X4 chassis with front loading refuse truck at the bid price for 6 months from the bid award date.

Pricing Available to Other Cooperative Agencies: Yes

April 14, 2015 Responses

Rush Truck Centers of Arizona, Inc.
dba Rush Truck Center, Phoenix
Tolleson, AZ

Primary: Peterbilt / McNeilus - \$291,262.00 (Recommended)
Alternate #1: Peterbilt / Dadee Mfg. - \$297,388.00
Alternate #2: Peterbilt / Heil - \$314,070.00

Los Angeles Truck Centers, LLC
dba Freightliner of Arizona
Fontana, CA

Primary: Autocar / Heil - \$320,357.00
Alternate #1: Autocar / Newway Mfg. - \$285,552.00
Alternate #2: Autocar / DaDee - \$299,375.00

Trucks West of Phoenix
Phoenix, AZ

Primary: Autocar / Newway Mfg. - \$284,707.13
Alternate #1: Autocar / Wayne - \$293,078.08
Alternate #2: Autocar / Heil - \$319,777.99

Vanguard Truck Center
Phoenix, AZ

Primary: Mack / Newway Mfg. - \$278,700.00
Alternate #1: Mack / Heil - \$313,505.21
Alternate #2: Mack / Dadee - \$292,524.00
Alternate #3: Mack / Heil - \$286,398.00
Alternate #4: Mack / Wayne - \$286,274.00

No Bid response received from
Karcher – Chandler, AZ

AWARD RECOMMENDATION
***Rush Truck Centers of Arizona, Inc. dba Rush Truck Center, Phoenix
Tolleson, AZ***

Description	
<u>Quantity 3</u> – 2016 Heavy Duty 6X4 Chassis with Front Loading Refuse System (Peterbilt 320 / McNeilus Contender 40 Yard) at <u>\$291,262.00</u> ; CNG Option #1 (Full System) at <u>\$31,639.00</u> ; and CNG Option #2 (additional right front bumper fueling receptacle) at <u>\$1,114.00</u> per Terms and Conditions, Specifications and Pricing as offered	
Base (\$324,015.00/each)	\$972,045.00
8.8% Sales Tax (\$28,513.32/each)	<u>\$85,539.96</u>
Total (Quantity 3)	\$1,057,584.96
<u>Three</u> Replacement CNG Powered Vehicles for the Environmental Management and Sustainability Department funded by the Utility Replacement Extension and Renewal Fund. Vehicles will be replacing diesel front-end loaders as part of the fleet conversion to CNG.	