



# City Council Report

**Date:** October 17, 2016  
**To:** City Council  
**Through:** Mike Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Award Additional Vendor to the Three-Year Term Contract for Streetlight and Traffic Signal Poles, Mast Arms and Anchor Bolts for the Materials and Supply Warehouse (for the Transportation Department) **(Citywide)**

## Purpose and Recommendation

Council is requested to Award an Additional Vendor to the Term Contract for Streetlight and Traffic Signal Poles, Mast Arms and Anchor Bolts as recommended.

The Business Services and Transportation Departments, and Purchasing recommend awarding the additional vendor, Southwest Fabrication, LLC, at \$55,895 to this term contract.

## Background / Discussion

This contract provides streetlight and traffic signal poles, mast arms and anchor bolts. Streetlight and traffic signal poles are used for maintenance/replacement of existing poles as well as to be supplied to the contractor when the Transportation Department constructs smaller projects in-house.

On August 22, 2016, Council approved the initial three-year term contract to the lowest, responsive and responsible bidders: A & M Nut and Bolt, Inc.; Cem-Tec Corporation; and Valmont Industries, Inc.; cumulatively not to exceed \$476,500.00 annually, based on estimated requirements. Due to a typographical error on the bid tabulation, Group 5 was inadvertently awarded to the second lowest bidder, Cem-Tec Corporation.

The Business Services and Transportation Departments, and Purchasing recommend re-awarding Group 5 – 400 Series Poles to the actual lowest, responsive and responsible bidder, Southwest Fabrication, LLC. Purchasing contacted both vendors who both understand and agree to this re-award.

## Alternatives

Council may choose not to authorize award to the additional vendor.

## Fiscal Impact

The annual contract amount is available in the Materials and Supply operating budget through the Warehouse Internal Service Fund.

## Coordinated With

Business Services - Materials and Supply, Transportation and Purchasing

### **PURCHASING INFORMATION**

Action: Re-Award (Group 5)

Procurement Type: Request for Bids

Solicitation Number: 2016254

Vendors Registered on Bid List: ProcureAZ (363) and Vendor Self Service (43)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 41

Responses: 4

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

### **June 13, 2016 Responses**

Bid Tabulation available upon request

### **RE-AWARD RECOMMENDATION**

Description
<p>Streetlight and Traffic Signal Poles, Mast Arms and Anchor Bolts per Agreement No. 2016254; Exhibits – Mesa Standard Terms and Conditions, Detailed Specifications and Other Exhibits; Solicitation including any addenda; and Contractor Response</p> <p><u>Group 1 – Anchor Bolts</u> <b><i>A &amp; M Nut and Bolt, Inc. – Phoenix, AZ</i></b></p> <p><u>Groups 2 – 100 Series Poles, Group 3 - 200 Series Poles, Group 5 - 400 Series Poles (Deleted Award and Re-Award to Southwest Fabrication, LLC 10/17/2016) and Group 8 – Bike/Ped, A Poles and ITS Poles</u> <b><i>Cem-Tec Corporation – Phoenix, AZ</i></b></p> <p><u>Groups 4 - 300 and 500 Series Poles, Group 6 - Miscellaneous and Group 7 – All Galvanized Traffic Signal Poles and Arms</u> <b><i>Valmont Industries, Inc. – Phoenix, AZ</i></b></p> <p><u>Group 5 - 400 Series Poles (Recommended Award 10/17/2016)</u> <b><i>Southwest Fabrication, LLC – Phoenix, AZ</i></b></p> <p><b>Annual Contract Amount: <u>\$476,500.00</u></b> (cumulatively not to exceed)</p>

