



City Council Report

Date: October 17, 2016
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: One-Year Renewal of the Term Contract for Leather Work Gloves for the Materials and Supply Warehouse (for various City Departments) **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Renewal of the Term Contract for Leather Work Gloves as recommended.

The Business Services Department and Purchasing recommend authorizing the renewal with Arizona Glove & Safety dba AGS Safety & Supply at \$30,000.00 annually, based on estimated requirements.

Background / Discussion

This contract provides leather work and driving gloves for City employees. The leather work gloves are fabric and leather, standard leather palm, Gunn cut, cut-wing thumb, knuckle-strap with waterproof safety cuff. The driving gloves are premium grain cowhide, unlined style, keystone thumb, shirred elastic back, color coded hem of cloth bias tape.

On January 14, 2013, Council approved the initial three-year contract with renewal options on 1/14/2013, and the first, one-year renewal contract on 10/19/2015. This is the final and second, one-year renewal option.

AGS Safety & Supply offered to renew the contract without a price increase. The Consumer Price Index has increased 3% over the past three years. The City has been satisfied with the vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

Alternatives

Council may choose not to authorize the purchase.

Fiscal Impact

This annual contract amount is available through the Warehouse Internal Service Fund.

Coordinated With

Business Services – Materials and Supply, and Purchasing

PURCHASING INFORMATION

Action: Renewal

Procurement Type: Request for Bids

Solicitation Number: 2012242

Responses Received: 14 (6 Non-Responsive and 1 No Bid)

Initial Contract Term: Three Years

Renewal Term: Second, One-Year

Renewal Terms Remaining: None

November 26, 2012 Bid Results

Arizona Glove & Safety dba AGS Safety & Supply Tempe, AZ	\$29,892.10 (Recommended)
Magid Glove & Safety MFG Co. Chicago, IL	\$30,857.90
Performance Safety Group dba PSG, Inc. St. Louis, MO	\$31,546.59
Saf-T-Gard International Inc. Northbrook, IL	\$31,556.10 Version 4
Saf-T-Gard International Inc. Northbrook, IL	\$31,898.80 Version 2
ACME Construction Supp. Mesa, AZ	\$32,221.10
Hose Power USA dba Complete Safety Phoenix, AZ	\$33,125.60
Saf-T-Gard International Inc. Northbrook, IL	\$33,576.10 Version 3
American Health & Safety Stoughton, WI	\$34,016.00
Scientific Sales Inc. Oak Ridge, TN	\$34,543.50
Uniforms Manufacturing Inc. Scottsdale, AZ	\$36,759.60
Saf-T-Gard International Inc. Northbrook, IL	\$37,380.70 Version 1
Waxie's Enterprises dba Waxie Sanitary Supply Mesa, AZ	\$50,289.80

Non-Responsive Bid received from (did not provide glove samples as required)

Apex Pinnacle - Port Crane, NY

Border Construction Specialties LLC - Phoenix, AZ

International Corporate Apparel - Tucson, AZ

Lenhart's ACE Hardware - Mesa, AZ

Vern Lewis Welding Supply - Mesa, AZ

Non-Responsive Bid received from (samples were of poor quality)

Unipak Corp, Brooklyn, NY

No Bid Response received from

MSC Industrial Supply – Phoenix, AZ

RENEWAL RECOMMENDATION

Arizona Glove & Safety Inc. dba AGS Safety & Supply
Tempe, AZ

Description
Leather Work and Driving Gloves per Contract No. 2012242 Terms and Conditions, Specifications and pricing as offered
Annual Contract Amount: <u>\$30,000.00</u>