



City Council Report

Date: September 26, 2016
To: City Council
Through: Mike Kennington, Chief Financial Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Pavement Marking Materials for the
Transportation Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Pavement Marking Materials as recommended.

The Transportation Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: Centerline Supply West; and American Traffic Products, Inc.; cumulatively not to exceed \$210,310.00 annually, based on estimated requirements.

Background / Discussion

This contract will provide preformed, heat-fused thermoplastic pavement marking materials and high build, fast dry, no track waterborne traffic paint materials for the Transportation Department, Traffic Operations Division.

Preformed retro-reflective pavement marking materials are used as a durable lane line, delineation, crosswalk, stop line, legend, or symbol marking. They are used on roadways, bike lanes, intersections, and parking lots to reduce routine maintenance costs. Waterborne traffic paint materials are used throughout the City as a lane line or traffic delineation line as a low cost maintenance alternative to contractor installed thermoplastic lane lines.

A protest was received from Flint Trading, Inc. (dba Ennis-Flint) on August 16, 2016. The Protest Officer reviewed the issues raised per the procurement rules, and denied the protest on August 18, 2016. Copies of these documents are included with the Council Report.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is available in the Transportation Department operating budget.

Coordinated With

Transportation and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2016125

Vendors Registered on Bid List: ProcureAZ (225) and Vendor Self Service (56)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 50

Responses: 7

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

June 8, 2016 Responses

Centerline Supply West Rialto, CA	Group 1 – \$68,155.50 (Recommended) Group 2 – No Bid
Flint Trading, Inc. Thomasville, NC	Group 1 – \$72,325.70 Group 2 – No Bid
American Traffic Products, Inc. Rialto, CA	Group 1 – No Bid Group 2 – \$142,152.00 (Recommended)
LBS Enterprises, LLC dba Allstates Coatings Company Gladewater, TX	Group 1 – No Bid Group 2 - \$163,480.00
Ennis Paint, Inc. Thomasville, NC	Group 1 – No Bid Group 2 - \$165,488.00
The Sherwin-Williams Company Cleveland, OH	Group 1 – No Bid Group 2 – \$184,280.00
Intrepid Coatings, Inc. Phoenix, AZ	Group 1 – No Bid Group 2 - \$277,564.00

AWARD RECOMMENDATION

Description
<p>Pavement Marking Materials per Agreement No. 2016125; Exhibits – Mesa Standard Terms and Conditions, Scope of Work and Other Exhibits; Solicitation including any addenda; and Contractor Response</p> <p><u>Group 1 – Preformed Thermoplastic</u> <i>Centerline Supply West – Phoenix, AZ</i></p> <p><u>Group 2 – Waterborne Paint</u> <i>American Traffic Products, Inc. – Rialto, CA</i></p> <p>Annual Contract Amount: <u>\$210,310.00</u> (cumulatively not to exceed)</p>