



# City Council Report

**Date:** September 12, 2016  
**To:** City Council  
**Through:** Mike Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Three-Year Term Contract for Landscape Maintenance Services – Aquatics Facilities for the Parks, Recreation and Community Facilities Department  
(Citywide)

## **Purpose and Recommendation**

Council is requested to approve the Term Contract for Landscape Maintenance Services – Aquatics Facilities as recommended.

The Parks, Recreation and Community Facilities Department and Purchasing recommends awarding the contract to the lowest, responsive and responsible bidder, Agave Environmental Contracting, Inc., at \$53,700.00 annually, based on estimated requirements.

## **Background / Discussion**

This contract will provide landscape maintenance services for City aquatic facilities (pools) located at junior high schools and high schools. Facilities include: Brimhall, Carson, Fremont, Kino, Shepherd and Stapley Jr. High Schools; and Mesa and Skyline High Schools. Tasks performed include but are not limited to: cleaning, irrigation, sprinkler system maintenance, trimming, mowing, weed control, fertilization, etc., depending on whether the area is turf, desert, or a combination of both.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is funded by the Parks, Recreation and Community Facilities Department through each Aquatic Facility's operating budget.

## **Coordinated With**

Parks, Recreation and Community Facilities, and Purchasing

## **PURCHASING INFORMATION**

Action: Initial Award  
Procurement Type: Request for Bids  
Solicitation Number: 2017011

Vendors Registered: ProcureAZ (78) and Vendor Self Service (113)  
 Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website  
 Responses: 6  
 Local Consideration: Policy did not apply to this procurement (services)  
 Protests Received: None  
 Initial Contract Term: Three years  
 Possible Renewals: Two, one-year renewals subject to Council consideration  
 Prices: Future price increases are capped by the Consumer Price Index  
 Pricing Available to Other Cooperative Agencies: Yes

**August 11, 2016 Responses**

Agave Environmental Contracting, Inc. Phoenix, AZ	\$44,715.00 (Recommended)
Artistic Land Management, Inc. Chandler, AZ	\$54,691.60
Tony's Lawn Maintenance LLC Chandler, AZ	\$59,925.00
Somerset Landscape LLC Chandler, AZ	\$69,910.50
Reyes & Sons Landscaping LLC Phoenix, AZ	\$70,334.00
Mariposa Landscape Arizona Inc. Glendale, AZ	\$93,208.36

**AWARD RECOMMENDATION**  
***Agave Environmental Contracting, Inc.***  
**Phoenix, AZ**

Description
<p>Landscape Maintenance Services – Aquatic Facilities per Agreement No. 2017011; Exhibits –Scope of Work/Technical Specifications, Pricing and Mesa Standard Terms and Conditions; Other Exhibits; Solicitation including any addenda; and Contractor Response</p> <p>Cleaning at <u>\$34,320.00</u>; Mowing at <u>\$10,395.00</u>; and Extra Work (20% contingency) at <u>\$8,943.00</u> – <u>Total \$53,658.00</u></p> <p style="text-align: center;"><b>Annual Contract Amount: <u>\$53,700.00</u></b></p>