



# City Council Report

**Date:** September 12, 2016  
**To:** City Council  
**Through:** Mike Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Purchase of One Replacement Heavy Duty Truck with a Telescopic 50' Pole Setting Derrick and Flatbed Body for the Energy Resources Department  
**(Funded by the Utility Replacement Extension & Renewal Fund)**  
**(Citywide)**

## **Purpose and Recommendation**

Council is requested to approve a contract to purchase a Heavy Duty Truck with a Telescopic 50' Pole Setting Derrick and Flatbed Body as recommended.

The Fleet Services and Energy Resources Departments, and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Altec Industries, Inc. at \$304,569.41.

## **Background / Discussion**

This purchase will provide a heavy duty construction grade, 4x2 truck equipped with an electrically insulated hydraulic / telescopic 50' hole digging and pole setting derrick with a bed winch and flatbed body. This vehicle is required for safe installation, repair and replacement of Mesa's electric utility wood distribution poles as well installation, setting and removing pole-mounted and pad-mounted distribution transformers and other distribution equipment. The vehicle is also used in emergency situations to stabilize and assist in the replacement of wood electric utility poles damaged in-car pole accidents or storms. These emergency situations need to be safely remedied immediately to ensure the safety of the public.

The vehicle purchase is part of the ongoing City of Mesa vehicle replacement program managed by Fleet Services. The new truck will replace a vehicle that has met replacement criteria that will be retired and sold at auction.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

This purchase is funded by the Utility Replacement Extension & Renewal Fund.

## Coordinated With

Fleet Services, Energy Resources – Electric Utility and Purchasing

### **PURCHASING INFORMATION**

Action: Award

Procurement Type: Request for Bids

Solicitation Number: 2016297

Vendors Registered: ProcureAZ (212) and Vendor Self Service (33)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: Not Available

Responses: 5

Local Consideration: Not applicable as there were no Mesa responses

Protests Received: None

Initial Contract Term: Two years

Possible Renewals: Contract may be extended for a maximum of 6 months

Additional Purchases: The City reserves the right to purchase additional 50 foot hydraulic derrick trucks at the bid price for 12 months after the bid award date

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

### **July 13, 2016 Responses**

Altec Industries, Inc. Daleville, VA	\$245,602.00 (Recommended) Bid #1 Freightliner M2-106
Altec Industries, Inc. Daleville, VA	\$251,440.00 Bid #2 International 7500
Altec Industries, Inc. Daleville, VA	\$252,378.00 Bid #3 Freightliner M2-106 Local
Freightliner of Arizona Chandler, AZ	\$279,187.00
RWC International, Ltd. dba RWC Group Phoenix, AZ	\$279,877.00

### **July 13, 2016 Responses for Dealer Options - Bed Winch, Hydraulic Capstan, 7" Aluminum Capstan Head, Collapsible Take-Up Reel for Capstan, Self-Retracting Grounding Reel w/50 Ft of 20ft Cable w/Clamp**

Altec Industries, Inc. Daleville, VA	\$48,045.00 (Recommended) Bid #1 Freightliner M2-106
Altec Industries, Inc. Daleville, VA	\$48,045.00 Bid #2 International 7500
Altec Industries, Inc. Daleville, VA	\$48,045.00 Bid #3 Freightliner M2-106 Local

Freightliner of Arizona Chandler, AZ	\$67,099.00
RWC International, Ltd. dba RWC Group Phoenix, AZ	\$67,099.00

**AWARD RECOMMENDATION**

***Altec Industries, Inc.***  
**Daleville, VA**

Description	
<p>Quantity 1 - Heavy Duty, 4x2 Hydraulic Truck equipped with a Telescopic Pole Setting Derrick and Flatbed Body per Agreement No. 2016297; Exhibits – Scope of Work, Pricing, Mesa Standard Terms and Conditions and Technical Specifications and Questionnaire; Other Exhibits; Solicitation including any addenda; and Contractor Response</p>	
Base	\$245,602.00
Dealer Options*	<u>\$42,816.00</u>
Sub-Total	\$288,418.00
5.6% Use Tax	<u>\$16,151.41</u>
<b>Total</b>	<b><u>\$304,569.41</u></b>
<p>*Bed Winch at <u>\$40,286.00</u>, 7" Aluminum Capstan Head at <u>\$588.00</u>, Collapsible Take-Up Reel for Capstan at <u>\$835.00</u> and Self-Retracting Grounding Reel w/50 Ft of 20Tt Cable w/Clamp at <u>\$1,107.00</u>.</p>	
<p><u>One</u> Vehicle for Energy Resources – Electric Utility funded by the Utility Replacement Extension and Renewal Fund to replace vehicle #415.</p>	