



# City Council Report

**Date:** September 12, 2016  
**To:** City Council  
**Through:** Mike Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Three-Year Term Contract for Crack Seal Services for the Transportation Department (**Citywide**)

## **Purpose and Recommendation**

Council is requested to approve the Term Contract for Crack Seal Services as recommended.

The Transportation Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders, Cactus Asphalt, a Division of Cactus Transport, Inc. (Primary); and Vincon Engineering Construction LLC (Secondary) (a Mesa business); not to exceed \$1,020,018.62 annually, based on estimated requirements.

## **Background / Discussion**

This contract will provide crack seal materials and full service crack seal application services on residential, collector, and arterial streets, intersections, and parking lots totaling approximately 2,000,000 square yards. The work consists of furnishing and placing sealant material in Contractor-prepared cracks and joints of asphalt concrete or Portland cement concrete pavements per general specifications. The unit price for each type of crack seal will be used for additional areas identified by the City during this contract period.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is available in the Transportation Department operating budget.

## **Coordinated With**

Transportation and Purchasing

## **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2016263

Vendors Registered: ProcureAZ (138) and Vendor Self Service (8)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website  
Downloads: 32  
Responses: 5  
Local Consideration: Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for the purpose of bid evaluation was not applicable.  
Protests Received: None  
Initial Contract Term: Three years  
Possible Renewals: Two, one-year renewals subject to future Council consideration  
Prices: Future price increases are capped by the Producer Price Index  
Pricing Available to Other Cooperative Agencies: Yes

**August 9, 2016 Bid Responses**

Cactus Asphalt, A Division of Cactus Transport, Inc. Tolleson, AZ	\$ 969,300.00 (Recommended – Primary)
Vincon Engineering Construction, LLC Mesa, AZ	\$ 976,250.00 (Recommended – Secondary)
CPC Construction, LLC Gilbert, AZ	\$ 1,624,150.00
Graham Contractors, Inc. San Jose, CA	\$ 1,054,000.00
Sunland Inc. Asphalt & Sealcoating Tempe, AZ	\$ 1,727,450.00

**AWARD RECOMMENDATION**

**Primary Award**

**Cactus Asphalt, A Division of Cactus Transport, Inc.  
Tolleson, AZ**

**Secondary Award**

**Vincon Engineering Construction, LLC  
Mesa, AZ**

Description
Crack Seal Services per Agreement No. 2016263; Exhibits – Mesa Standard Terms and Conditions, Scope of Work, and Other Exhibits; Solicitation including any addenda; and Contractor Response including applicable Sales Tax
<b>Annual Contract Amount: <u>\$ 1,020,018.62</u></b>