



# City Council Report

**Date:** August 22, 2016  
**To:** City Council  
**Through:** Mike Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Three-Year Term Contract for Siemens Ruggedized Switches for the Transportation and Information Technology Departments **(Citywide)**

## **Purpose and Recommendation**

Council is requested to approve the Term Contract for Siemens Ruggedized Switches as recommended.

The Transportation and Information Technology Departments, and Purchasing recommend awarding a contract to the lowest responsive and responsible bidders: TESSCO Incorporated; and L4 Technologies, LLC; cumulatively not to exceed \$200,000.00 annually, based on estimated requirements.

## **Background / Discussion**

This contract supports the planned lifecycle replacement of network switches that provide connectivity for remote sites for the City's SCADA (Supervisory Control and Data Acquisition) environment as well as Transportation ITS (Intelligence Transportation System). These ruggedized switches also provide the security management and monitoring controls needed to mitigate security vulnerabilities and address communication errors occurring in current, aging devices.

The City has been using these switches over the past three years and plans to continue using them on an on-going basis and as needed.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is available in the Transportation Department and Information Technology Department operating budgets.

## **Coordinated With**

Transportation Department, Information Technology and Purchasing

## **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2016243

Vendors Registered: ProcureAZ (903) and Vendor Self Service (29)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 39

Responses: 7 (1 Non-Responsive)

Local Consideration: N/A - Mesa response was Non-Responsive

Protests Received: None

Contract Term: A firm, fixed price purchase contract with ongoing maintenance to cover a three-year term.

Possible Renewals: On the mutual written agreement of the Parties, the Term may be renewed up to a maximum of TW, one-year periods

Pricing Available to Other Cooperative Agencies: Yes

## **June 9, 2016 Responses**

TESSCO Incorporated Reno, NV	\$12,615.00 (Recommended – Items No. 1, ALT 2, 3, 4, 5, ALT 5, 6, 7, 8, 9 and 10)
L4 Technologies, LLC Phoenix, AZ	\$13,496.53 (Recommended – Line 2)
Siemens Industry Inc. Buffalo Grove, IL	\$14,692.77
Hei-Tek Automation LLC dba Heitek Automation Phoenix, AZ	\$15,700.98
Wesco Distribution, Inc. Phoenix, AZ	\$16,049.00
Pyramid Technology Services Inc. Maynard, MA	\$16,049.89
Enterprise Networks Solutions, Inc. Mesa, AZ	Non-Responsive – No bid pricing submitted

## **AWARD RECOMMENDATION**

Description
SIEMENS RUGGEDCOM SWITCHES per Agreement No. 2016243; Exhibits – Mesa Standard Terms and Conditions, Scope of Work, and Other Exhibits; Solicitation including any addenda; and Contractor Response  <u>Items No. 1, ALT 2, 3, 4, 5, ALT 5, 6, 7, 8, 9 and 10</u> <b><i>TESSCO Incorporated - Reno, NV</i></b>  <u>Item No. 2</u> <b><i>L4 Technologies, LLC –Phoenix, AZ</i></b>  <b>Annual Contract Amount: <u>\$200,000.00</u></b> (cumulatively not to exceed)