



# City Council Report

**Date:** August 29, 2016  
**To:** City Council  
**Through:** Mike Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Purchase of One Replacement Medium Duty Truck with 45 Ft. Working Height Insulated, Telescopic and Articulating Aerial Device and Service Body for the Energy Resources Department **(Funded by the Utility Replacement Extension & Renewal Fund) (Citywide)**

## **Purpose and Recommendation**

Council is requested to approve a contract to purchase a Medium Duty Truck with 45 Ft. Working Height Insulated, Telescopic and Articulating Aerial Device and Service Body as recommended.

The Fleet Services, and Energy Resources Departments, and Purchasing recommend awarding the contract to the lowest priced, responsive and responsible bidder, Altec Industries, Inc. at \$118,917.22.

## **Background / Discussion**

This purchase will provide a medium duty, 4x2 aerial bucket truck equipped with a 45 ft. insulated telescopic and articulating aerial device and service body to allow access to taller electric poles. Electric Utility will use the truck for emergency call outs and supporting the installation and maintenance of electrical utilities.

The vehicle purchase is part of the ongoing City of Mesa vehicle replacement program managed by Fleet Services. The vehicle being replaced has met replacement criteria and will be retired and sold at auction.

## **Alternatives**

Council may choose not to authorize the purchase and new responses will be solicited.

## **Fiscal Impact**

This purchase is funded by the Utility Replacement Extension & Renewal Fund.

## **Coordinated With**

Fleet Services, Energy Resources – Electric Utility, and Purchasing

## **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2016298

Vendors Registered: ProcureAZ (268) and Vendor Self Service (128)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 17

Responses: 2 (1 Non-Responsive)

Local Consideration: Not applicable as there were no Mesa responses

Additional Purchases: The City reserves the right to purchase additional 4x2 trucks equipped with a 45 ft. working height insulated, telescopic and articulating aerial device and service body at the bid price for 12 months after the bid award date.

Term: Two years

Renewal Options: Maximum of six months

Protests Received: None

Pricing Available to Other Cooperative Agencies: Yes

## **July 14, 2016 Responses**

Altec Industries, Inc.  
Elizabethtown, KY

\$112,611.00 (Recommended)

PFVT Motors, LLC dba Peoria Ford  
Peoria, AZ

Non-Responsive – Responses for Technical Specifications/Specification Questionnaire were not completed as required.

## **AWARD RECOMMENDATION**

***Altec Industries, Inc.***  
**Elizabethtown, KY**

Description	
Quantity <u>One</u> - Medium Duty Truck with 45 Ft. Working Height Insulated, Telescopic and Articulating Aerial Device and Service Body per Agreement No. 2016298; Exhibits – Scope of Work, Pricing, Mesa Standard Terms and Conditions, and Technical Specifications and Questionnaire; Other Exhibits; Solicitation including any addenda; and Contractor Response	
Base	\$112,611.00
5.6% Use Tax	<u>\$6,306.22</u>
<b>Total</b>	<b>\$118,917.22</b>
<u>One</u> Replacement Vehicle for Energy Resources – Electric Utility funded the Utility Replacement Extension & Renewal Fund (to replace #434).	