



# City Council Report

**Date:** August 22, 2016  
**To:** City Council  
**Through:** Mike Kennington, Chief Financial Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Purchase of Thirteen Security Cameras for Electric Utility Substations for the Energy Resources Department **(Citywide)**

## **Purpose and Recommendation**

Council is requested to approve the Purchase of Thirteen Security Cameras for Electric Utility Substations as recommended.

The Energy Resources Department and Purchasing recommend awarding the contract to the lowest, responsible and responsive bidder, Gosserco, Inc. at \$43,648.96.

## **Background / Discussion**

This purchase will provide for the purchase and installation of thirteen security surveillance cameras at four electric utility substations in Mesa: Fraser Substation at 331 N. Horne; Lewis Substation at 54 E University; Robson Substation at 265 S. Robson; and Kellwood Substation at 218 S. Extension.

The contractor is required to furnish and install security surveillance cameras -- supply the cameras, associated hardware, equipment, labor, tools, materials and testing required to complete the installation among the four electric substations following all current ANSI/TIA/EIA and City standards.

## **Alternatives**

Council may choose not to authorize the purchase and new bids will be obtained.

## **Fiscal Impact**

This purchase is funded by the Capital Improvement Program (CP0461004/104 Lewis Substation; CP0461005/104 Robson Substation; CP0461006 Kellwood Substation; and CP0461007/104 Fraser Substation).

## **Coordinated With**

Energy Resources – Electric Utility, and Purchasing

## **PURCHASING INFORMATION**

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2016274

Vendors Registered on Bid List: ProcureAZ (739)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 91

Responses: 2

Local Consideration: Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for the purpose of bid evaluation resulted in a Mesa business being recommended for award.

Protests Received: None

Contract Term: One-Year Fixed Price

Possible Renewals: Six Months Maximum

Prices: Future price increases are capped by the Index – N/A

Pricing Available to Other Cooperative Agencies: Yes

### **June 29, 2016 Responses**

Goserco, Inc.	\$40,397.00
Mesa, AZ	\$39,690.05 (Mesa TPT 1.75% applied)
Enterprise Security Incorporated	\$39,958.00
Tempe, AZ	

### **Non Bid Response received from**

Bender Associates, Inc.  
Tempe, AZ

## **AWARD RECOMMENDATION**

***Goserco, Inc.***  
**Mesa, AZ**

Description	
Security Cameras for Electric Utility Substations for the per Agreement No. 2016274; Exhibits – Mesa Standard Terms and Conditions, Scope of Work and Other Exhibits; Solicitation including any addenda; and Contractor Response	
Quantity <u>2</u> for Fraser Substation at <u>\$7,832.00</u> ; Quantity <u>3</u> for Lewis Substation at <u>\$8,625.00</u> ; Quantity <u>4</u> for Robson Substation at <u>\$12,320.00</u> ; and Quantity <u>4</u> for Kellwood Substation at <u>\$11,620.00</u>	
Base (13 Units)	\$40,397.00
8.05% Sales Tax	<u>\$3,251.96</u>
<b>Total</b>	<b><u>\$43,648.96</u></b>