



City Council Report

Date: July 11, 2016
To: City Council
Through: Alex Deshuk, Chief Innovation Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Two-Year Term Contract for a Hosted Triage Software Solution for the Fire & Medical Department (Funded by Center for Medicare and Medicaid Services - CMS Grant) **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for a Hosted Triage Solution for the Fire & Medical Department as recommended. A committee representing the Fire & Medical Department and Purchasing evaluated responses.

The evaluation committee recommends awarding a two-year contract to the highest scored proposal from LVM Systems, Inc. at \$77,947.00 in the first year, and \$8,509.00 in the second year, based on estimated requirements.

Background / Discussion

Under its Centers for Medicare Innovation Award, the Community Care program utilizes a registered nurse in the 911 Dispatch Center. Telehealth triage is a new and effective process for directing patients to the appropriate level of health care. The City has implemented a Telehealth service within the 911 emergency communications system for low acuity medical calls for service. Appropriate calls are routed to a nurse for triage. Both adult and pediatric patients are accommodated.

The 911 nurse triage is charged with triaging low level calls, and providing either advice, or dispatching the appropriate fire and/or medical service to the caller's home. This purchase will provide a vendor-hosted software solution that will support the Telehealth Triage program.

Staff from the Fire & Medical Department and Purchasing evaluated the proposals based on the evaluation criteria as stated in the solicitation. The highest scored proposal, LVM Systems is being recommended for award. The evaluation committee unanimously agreed on the recommendation.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is funded by the Medicare and Medicaid Services - CMS Grant and must meet all grant requirements.

Coordinated With

Fire and Medical, and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2016204

Vendors Registered: ProcureAZ (1,322) and Vendor Self Service (64)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 21

Responses: 2 (and 1 No Bid response)

Local Consideration: Policy did not apply to this procurement

Protests Received: None

Initial Contract Term: Two years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the CPI Index

Pricing Available to Other Cooperative Agencies: Yes

Proposals received May 17, 2016

LVM Systems, Inc. – Mesa, AZ

Pilot Innovation, LLC – Gilbert, AZ

No Bid received from

Triage Logic – Jacksonville, FL

Proposals Results

Evaluation Criteria / Points Possible	LVM Systems, Inc.	Pilot Innovation, LLC
Firm's Solution / 45 Points	42.5	22.5
Firm's Qualifications & Experience / 30 Points	23	14.75
Pricing & Compensation / 25 Points	24.52	25
Total / 100 Points	<u>90.02</u>	62.25

AWARD RECOMMENDATION

LVM Systems, Inc.

Mesa, AZ

Description
<p>Hosted Nurse Triage Solution per Agreement No. 2016204; Exhibits – Mesa Standard Terms and Conditions, Scope of Work, and Other Exhibits; Solicitation including any addenda; and Contractor Response</p> <p>First Year Contract Amount: <u>\$77,947.00</u> Second Year Contract Amount: <u>\$8,509.00</u></p>