



City Council Report

Date: July 5, 2016
To: City Council
Through: Alex Deshuk, Manager of Technology and Innovation
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Polyurethane Roof Foam and Coating for Citywide Facilities/Projects as requested by the Parks, Recreation and Community Facilities Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Polyurethane Foam and Coating for Citywide Facilities/Projects as recommended. A committee representing Facilities Maintenance and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to the four highest scored proposals from Sprayfoam Southwest, Inc. dba Roofing Southwest; Foam Experts Roofing, Inc. (a Mesa business); Progressive Services, Inc. dba Progressive Roofing; and Tecta America Arizona; projects quoted under this agreement will not exceed \$500,000.00 annually.

Background / Discussion

This contract will establish a pre-qualified contractors list of four contractors to perform polyurethane foam and coating on various City facilities/projects on an as-needed basis. The City will obtain multiple quotes on jobs estimated at \$5,000 or more. Per the Request for Qualifications, the City reserves the right to quote items estimated at less than \$5,000 if deemed advantageous to the City or to waive the multiple quotes requirement if necessary.

Staff from Facilities Maintenance and Purchasing evaluated the proposals based on the evaluation criteria as stated in the RFQ solicitation. The four highest scored proposals, Sprayfoam Southwest, Inc. dba Roofing Southwest; Foam Experts Roofing, Inc.; Progressive Services, Inc. dba Progressive Roofing; and Tecta America Arizona; are being recommended for award. The evaluation committee unanimously agreed on the recommendation.

The awarded vendors will be placed onto the City's Pre-Qualified Polyurethane Foam and Coating Contractors List, and be eligible to competitively quote for City polyurethane foam and coating projects.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is available in the Facilities Maintenance Department operating budget.

Coordinated With

Facilities Maintenance and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Qualifications

Solicitation Number: 2016101

Vendors Registered: ProcureAZ (594) and Vendor Self Service (39)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 46

Responses: 5 (1 Non-Responsive)

Local Consideration: Policy did not apply to this procurement

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Pricing Available to Other Cooperative Agencies: Yes

RFQ Responses received on December 9, 2015

Foam Experts Roofing, Inc. - Mesa, AZ

Progressive Services, Inc. dba Progressive Roofing - Phoenix, AZ

Sprayfoam Southwest, Inc. dba Roofing Southwest - Phoenix, AZ

Tecta America Arizona - Glendale, AZ

Starkweather Roofing, Inc. - Phoenix, AZ

Non-Responsive – Did not meet Technical Specifications, Part 1 General: Sections 1.03E, 1.03B, and 1.04E; Technical Specifications, Part 2 Products: Sections 2.02A and 2.02B; and Warranty Requirements.

Qualifications Results

Elements / Possible Points	Roofing Southwest	Foam Experts Roofing, Inc.	Progressive Roofing	Tecta America Arizona
Firm's Solutions / 50 pts.	50	50	50	50
Firm's Qualifications and Experience / 50 pts.	50	45	40	35
Total Points / Maximum Points 100	<u>100</u>	<u>95</u>	<u>90</u>	<u>85</u>

AWARD RECOMMENDATION

Description
<p data-bbox="272 275 1325 384">Polyurethane Foam and Coating per Agreement No. 2016101; Exhibits – Mesa Standard Terms and Conditions, Scope of Work, and Other Exhibits; Solicitation including any addenda; and Contractor Response</p> <p data-bbox="272 422 699 457"><u>Pre-Qualified Contractors List:</u></p> <p data-bbox="272 457 1195 493">Sprayfoam Southwest, Inc. dba Roofing Southwest - Phoenix, AZ</p> <p data-bbox="272 493 824 529">Foam Experts Roofing, Inc. - Mesa, AZ</p> <p data-bbox="272 529 1203 564">Progressive Services, Inc. dba Progressive Roofing - Phoenix, AZ</p> <p data-bbox="272 564 812 600">Tecta America Arizona - Glendale, AZ</p> <p data-bbox="566 638 1149 674">Annual Contract Amount: <u>\$500,000.00</u></p>