



# City Council Report

**Date:** July 5, 2016  
**To:** City Council  
**Through:** Alex Deshuk, Manager of Technology and Innovation  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** One-Year Renewal of the Term Contract for Ballistic Body Armor for the Police Department **(Citywide)**

## Purpose and Recommendation

Council is requested to approve the Renewal of the Term Contract for Ballistic Body Armor as recommended.

The Police Department and Purchasing recommend authorizing a one-year renewal with GMS Tactical, LLC (a Mesa business) at \$50,000.00 annually, based on estimated requirements.

## Background / Discussion

This contract will be used to purchase replacement and additional vests as needed for the Police Department's SWAT Team. On June 1, 2015, Council approved the contract and purchase for replacement body armor. The SWAT Team replaced 17 sets that had exceeded their 5-year warranted service at that time. The product by GMS Tactical is made of high quality materials, the carrier is comfortable and includes a drag strap at the back in a different, prominent color. The vendor is able to size the officers and provide local repair if needed.

The Police Department's SWAT Team requires specialty body armor, separate from the style most commonly worn by daily Patrol operations. The SWAT Team bases their body armor requirements on past experience, FBI LEOKA statistics, and potential future demands on the team as well as Arizona's extreme heat. In addition, having local repair for body armor in a quick turnaround (often while the officer waits) has proven to be extremely important.

GMS Tactical is a Mesa vendor and has been very responsive to Mesa's SWAT Team's needs. They continue to be the most advantageous vendor based on providing a complete package, including quick turnaround on necessary repairs. Utilizing the one-year extension option is advantageous in the event there becomes an additional need.

## Alternatives

Council may choose not to authorize the renewal and new responses will be solicited.

## **Fiscal Impact**

The annual contract amount is available in the Police Department operating budget.

## **Coordinated With**

Police and Purchasing

## **PURCHASING INFORMATION**

Action: Renewal

Procurement Type: Request for Proposals

Solicitation Number: 2015235

Initial Contract Term: One Year

Renewal Term: One-Year Renewal

Renewal Terms Remaining: None

## **Proposals received on April 30, 2015**

Arizona Tactical LLC - Phoenix, AZ

FX Tactical LLC - Peoria, AZ

GMS Tactical, LLC - Mesa, AZ (Awarded)

L.N. Curtis and Sons - Phoenix, AZ

Proforce Marketing, Inc. dba Proforce Law Enforcement - Prescott, AZ

## **RENEWAL RECOMMENDATION**

***GMS Tactical, LLC***  
**Mesa, AZ**

Description
<p>Body Armor per Contract No. 2015235 Terms and Conditions, Specifications and Pricing as offered</p> <p><b>Contract Amount: <u>\$50,000.00</u></b></p>

Proposal Scoring Results on Next Page

**Proposal Scoring Results**

Evaluation Criteria Elements / Points Possible	GMS Tactical LLC	FX Tactical LLC	Arizona Tactical LLC	L.N. Curtis and Sons	Proforce Law Enforcement
Firm's Proposed Solution / 400	400	395	335	280	285
Firm's Qualifications & Experience / 350	350	350	350	350	350
Pricing & Compensation / 250	249	207	250	157	135
TOTAL / 1,000	<u>999</u>	952	935	787	770

**Non-Responsive Proposal**

TYR Tactical LLC - Peoria, AZ (Vendor could not meet the firm delivery date of no later than August 15, 2015, as specified in the solicitation.)