

City of Mesa  
Towing Meeting  
June 2, 2016  
4:00 p.m.

Assistant City Manager John Pombier conducted the meeting and opened by stating that the purpose of the meeting was to obtain input to assist Council in directing City staff on the process for a new towing contract.

Information/input obtained at this meeting will be provided to the Public Safety Committee (Councilmembers Finter, Kavanaugh and Glover) so that they can make a recommendation to the full Council, who will then make a final decision on the direction for the new contract. This Committee will meet immediately following next Thursday's Council Study Session (June 9<sup>th</sup>), which begins at 7:30 a.m.

The Towing Service Options document distributed has not yet been provided to Council; they will receive the document on Monday. If any vendors wish to talk with Councilmembers about the document they should wait until then so that they know what the document includes.

Once Council has provided staff with direction, an RFP or RFQ will be developed. We will hold a pre-bid meeting prior to release of the bid and that draft document will be shared with vendors so that input can be provided at the pre-bid meeting. We want all vendors to participate in this process and would encourage verbal or written input.

Mr. Pombier stated that our tow data indicates that three zones would work best.

The City's goal is to provide great services for our citizens with this contract.

It's expected that we'll receive comments regarding response times as they have changed, and we are looking for a longer contract, maybe ten years.

We would like to receive input on the number of required trucks as this can be an issue.

One zone is much larger, so pricing could be an issue for that larger zone. Council will be asked their preference for consistent pricing.

The City is looking for a partnership with our tow vendors.

Mr. Pombier provided his direct number (480) 644-5119 to those present and asked that anyone having additional questions or concerns call him. He stated that he looked forward to receiving calls or written comments. Mr. Pombier's email address is: [John.Pombier@mesaaz.gov](mailto:John.Pombier@mesaaz.gov)

All of the tow industry concerns will be provided to Council.

**Vendor Comments/Questions** (vendors making comments were not identified). Most questions were answered by Mr. Pombier:

**I would like to see Options C or D versus A or B. I don't think taxpayers should be in the tow business and I'd like to see smaller vendors included.**

**What is staff's recommendation?** We don't have a recommendation. We'll present the pros versus cons for Zones versus Rotational.

**Has the City talked with the State or County to see why they use the process they use?** We have, and both agencies indicate that they have pros and cons with their current processes.

**Does the City have a rotational program (software) in place?** We don't, but we could seek one out if that's what's decided.

**Do we have problems with the current contract?** Very few. It's working fine right now.

**You're saying what you have works?** Currently, but we'll follow whatever direction Council wants.

**Under Option C a contractor could only get two zones. Is the City committed to this?** That would be a Council decision.

**Under the Rotation Option the City wants set pricing, but not under the Zone Option – why?**  
I would like to have set pricing for all zones for the convenience of our citizens, but tow vendors understand pricing better than we do.

**Allowing for mileage charges, with one hook rate, would compensate for that larger zone.**

**Some cities have set a base price and anyone bidding under that price have been declared ineligible.**

**For Option B – Cons, who established the issues? Did the City talk with cities that have a single vendor? It's important to provide Council with fact based information. Has it been determined that those issues are valid?**

**What would the backup plan be if a single vendor were to be terminated?**

**The City of Scottsdale did have that happen when a single vendor was terminated.**