



City Council Report

Date: June 6, 2016
To: City Council
Through: Alex Deshuk, Chief Innovation Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of One Replacement CNG Material Handling Lift Truck for the Fleet Services Department (**Funded by the Vehicle Replacement Fund**) (**Citywide**)

Purpose and Recommendation

Council is requested to approve a contract for the purchase of one replacement CNG material handling lift truck as recommended.

The Fleet Services, and Water Resources Departments, and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Arnold Machinery at \$36,814.10.

Background / Discussion

This purchase will provide one replacement Compressed Natural Gas (CNG) pneumatic tire, material handling, lift truck (forklift) to support Fleet Services Department's daily operations and various needs.

This vehicle purchase is part of the ongoing City of Mesa vehicle replacement program managed by Fleet Services. The current vehicle has exceeded life cycle replacement and will be retired and sold at auction.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

This purchase is funded by the Vehicle Replacement Fund.

Coordinated With

Fleet Services Department, and Purchasing

PURCHASING INFORMATION

Action: Initial Award
Procurement Type: Request for Bids
Solicitation Number: 2016218

Vendors Registered: ProcureAZ (221) and Vendor Self Service (49)
 Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website
 Downloads: 14
 Responses: 3 (2 Non-Responsive) and 1 No-Bid
 Local Consideration: Not applicable as there were no Mesa responses
 Protests Received: None
 Pricing Available to Other Cooperative Agencies: Yes

April 21, 2016 Responses

Arnold Machinery \$33,965.00 (Recommended)
 Salt Lake City, UT

Vanguard Truck Center of Phoenix No Bid
 Phoenix, AZ

Non-Responsive Bids received from:

Technology International, Inc. – Lake Mary, FL (Vendor Exception: “Equipment quotation is valid for 60 days and not capable of extended terms.” Solicitation requires a two-year term and pricing to be held for 180 days.)

Forklift Exchange, Inc. - Phoenix, AZ (Specification Deviations: Lift Speed minimum of 100 fpm – proposed 92.5 fpm; Fork Carriage ITA Hook Type, 42” – proposed 40.2”; and No Torque Converter Temperature Gauge.

AWARD RECOMMENDATION

Arnold Machinery
Phoenix, AZ

Description	
Quantity 1 – 2016, CNG, Pneumatic Tire, Material Handling, Lift Truck (Forklift), 7,000 lb. Capacity (Hyster, H70FT) per Contract No. 2016218, Terms and Conditions, Specifications and Pricing as offered	
Base	\$33,965.00
8.6% Sales Tax (\$10,000.00)	\$860.00
8.3% Sales Tax (\$23,965.00)	<u>\$1,989.10</u>
Total	<u>\$36,814.10</u>
<u>One</u> Replacement Vehicle for the Fleet Services Department funded by the Vehicle Replacement Fund to replace #232.	