



# City Council Report

**Date:** May 16, 2016  
**To:** City Council  
**Through:** Alex Deshuk, Chief Innovation Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Purchase of One Replacement Heavy Duty Truck with a Telescopic 55' Pole Setting Derrick and Flatbed Body for the Transportation Department **(Single Bid) (Funded by Local Street Sales Tax) (Citywide)**

## Purpose and Recommendation

Council is requested to approve a contract to purchase a Heavy Duty Truck with a Telescopic 55' Pole Setting Derrick and Flatbed Body as recommended.

The Fleet Services and Transportation Departments, and Purchasing recommend awarding the contract to single, responsive and responsible bidder, Altec Industries, Inc. at \$227,339.90.

## Background / Discussion

This purchase will provide a heavy duty, construction grade, 4x2 truck equipped with an articulated/telescopic 55' pole setting derrick and flatbed body. This vehicle will be used to remove and replace streetlight and traffic signal poles on an as needed basis. Some of this work occurs during off duty hours when it is used to remove streetlight or traffic signal poles that have been damaged during an accident or storm incident. These are emergency situations that need to be remedied immediately to insure the safety of the public.

The vehicle purchase is part of the ongoing City of Mesa vehicle replacement program managed by Fleet Services. The new truck will replace two vehicles (#400 and 488) that have met replacement criteria; both will be retired and sold at auction.

Purchasing issued the solicitation to numerous dealers, all of which have submitted previous bids for similar vehicles with aerial devices. Amendments were issued to respond to concerns with the specifications and the due date was extended to allow additional time for responses. Altec Industries was the only respondent and the single bidder's pricing is comparable to previous similar purchases.

## Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

## Fiscal Impact

This purchase is funded by the Local Streets Sales Tax Fund.

## Coordinated With

Fleet Services, Transportation and Purchasing

### **PURCHASING INFORMATION**

Action: Award

Procurement Type: Request for Bids

Solicitation Number: 2016187

Vendors Registered: ProcureAZ (214) and Vendor Self Service (51)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Responses: Single Bid (2 offers) and 1 No Bid response

Local Consideration: N/A - Single Bid received from a Mesa vendor

Protests Received: None

Initial Contract Term: Two years

Possible Renewals: Contract may be extended for a maximum of 6 months

Additional Purchases: The City reserves the right to purchase additional 55 foot hydraulic derrick trucks at the bid price for 12 months after the bid award date.

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

### **March 30, 2016 Single Response**

Altec Industries, Inc.  
Daleville, VA

\$215,284.00 – International (Recommended)  
\$224,238.00 – Freightliner

### **No Bid Response received from**

Vanguard Truck Centers – Phoenix, AZ

### **AWARD RECOMMENDATION**

***Altec Industries, Inc.***  
**Daleville, VA**

Description	
Quantity 1 - Heavy Duty, 4x2 Truck equipped with a Telescopic Pole Setting Derrick and Flatbed Body per Agreement No. 2016187; Exhibits – Mesa Standard Terms and Conditions, Scope of Work, and Other Exhibits; Solicitation including any addenda; and Contractor Response	
Base	\$215,284.00
5.6% Use Tax	<u>\$12,055.90</u>
<b>Total</b>	<b><u>\$227,339.90</u></b>
<u>One</u> Vehicle for Transportation funded by Local Street Sales Tax to replace vehicles #400 and 488.	