



City Council Report

Date: May 2, 2016
To: City Council
Through: Alex Deshuk, Chief Innovation Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Roll-Off Refuse Containers for the Environmental Management and Sustainability Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Roll-Off Refuse Containers as recommended. A committee representing Environmental Management and Sustainability Department and Purchasing evaluated responses.

The Environmental Management and Sustainability Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Wastebuilt Southwest LLC at \$84,500.00 for the first-year term, based on requirements.

Background / Discussion

This contract will provide roll-off containers used to service residential and commercial customers requesting refuse service. The initial purchase will be for 18 containers: ten, 30-yard roll offs and eight, 40-yard roll offs during the first-year of the contract. These roll-off containers are needed to keep up with Mesa's customer demand.

The Department anticipates minimal purchases during years 2 and 3, however, has opted to have a contract in place. This would ensure immediate availability and competitive pricing. In years 2 and 3, any purchases over \$25,000.00 annually will be subject to future Council consideration.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is available in the Environmental Management and Sustainability Department operating budget.

Coordinated With

Environmental Management and Sustainability Department – Solid Waste Management, and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2016180

Vendors Registered: ProcureAZ (198) and Vendor Self Service (25)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 24

Responses: 3

Local Consideration: Not applicable as there were no Mesa responses.

Protests Received: None

Initial Contract Term: One year

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the available Indexes or by performing a market survey

Pricing Available to Other Cooperative Agencies: Yes

March 31, 2016 Responses

Vendor	Tub Style Roll-Off Container (without front ground rollers)	Total Bid Price Without Front Ground Rollers	Tub Style Roll-Off Container (with front ground rollers)	Total Bid Price With Front Ground Rollers
RK Sanders Inc. dba Steelform Phoenix, AZ	30 Yard - \$55,800.00 40 Yard - \$47,840.00	\$103,640.00	30 Yard - \$58,000.00 40 Yard - \$49,600.00	\$107,600.00
Stagecoach Trailer Factory Outlet Inc. dba Stagecoach Trailers Huntersville, NC	30 Yard - \$45,170.00 40 Yard - \$42,848.00	\$88,018.00	30 Yard - \$47,920.00 40 Yard - \$45,048.00	\$92,968.00
Wastebuilt Southwest LLC Phoenix, AZ	30 Yard - \$39,350.00 40 Yard - \$33,200.00	\$72,550.00	30 Yard - \$41,850.00 (Recommended) 40 Yard (Recommended) \$35,200.00	\$77,050.00 (Recommended)

No Bid Response Received From

ANCO Sanitation – Phoenix, AZ

Otto Environmental Systems (AZ), LLC – Charlotte, NC

Wastequip – Statesville, NC

AWARD RECOMMENDATION

Wastebuilt Southwest LLC

Phoenix, AZ

Description	
Tub Style Roll-Off Containers per Agreement #2016180; Exhibits (Mesa Standard Terms & Conditions, Scope of Work, and Other Exhibits); Solicitation including any addenda; and Contractor Response	
Quantity <u>10</u> – 30-Yard Tub Style Roll-Off Container with front ground rollers per Specification at <u>\$4,185.00/each</u> ; and Quantity <u>8</u> – 40-Yard Tub Style Roll-Off Container with front ground rollers per Specifications at <u>\$4,400.00/each</u>	
Base	\$77,050.00
8.6% Sales Tax	\$860.00
8.3% Sales Tax	<u>\$6,395.15</u>
Total	\$84,305.15
First-Year Annual Contract Amount: <u>\$84,500.00</u>	
*During years 2 and 3, purchases greater than \$25,000.00 annually will be subject to future Council consideration.	