



# City Council Report

**Date:** May 2, 2016  
**To:** City Council  
**Through:** Alex Deshuk, Chief Innovation Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** One-Year Renewal of the Term Contract for Light Control Cabinets for the Materials and Supply Warehouse (for the Transportation Department)  
**(Citywide)**

## Purpose and Recommendation

Council is requested to approve the Renewal of the Term Contract for Light Control Cabinets as recommended.

The Materials and Supply Warehouse, the Transportation Department, and Purchasing recommend authorizing renewal with Southern Manufacturing and Fabrication LLC dba Southern Manufacturing at \$30,000.00 annually, based on estimated requirements.

## Background / Discussion

This contract provides light control cabinets used to feed and control streetlight systems that are along Mesa's streets and roadways. Each unit consists of aluminum housing, including an electrical service panel, circuit breakers, contactors and other associated controls inside. The units are stored in Warehouse stock and used to replace cabinets damaged in vehicular accidents or older, deteriorating steel cabinets as necessary.

Southern Manufacturing offered to renew the contract without a pricing increase. This vendor has maintained pricing over the past three years, and continues to hold their pricing against inflation. The Consumer Price Index increased 3% from 1/2013 through 1/2016 and the City has been satisfied with the vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

On 8/19/2013, Council approved the initial three-year contract period with two, one-year renewals. This is a one-year renewal with a one-year renewal option remaining.

## Alternatives

Council may choose not to authorize the renewal and new responses will be solicited.

## Fiscal Impact

The annual contract amount is available in the Materials and Supply operating budget through the Warehouse Internal Service Fund.

## Coordinated With

Business Services Department - Materials and Supply  
Transportation Department  
Purchasing

### **PURCHASING INFORMATION**

Action: Renewal

Procurement Type: Request for Bids

Solicitation Number: 2013120

Downloads: 18

Responses Received: 2 Responses and 2 No Bid responses

Initial Contract Term: Three Years

Renewal Term: One Year

Renewal Terms Remaining: One, one-year renewal subject to future Council consideration

### **June 27, 2013 Responses**

Southern Manufacturing and Fabrication LLC                      \$24,850.00 (Awarded)  
dba Southern Manufacturing  
Longwood, FL

Border States Electric    \$71,568.00  
Phoenix, AZ

No Bid Responses received from  
Elite Electrical Supply, Inc. - Mesa, AZ  
Traffic Parts Inc. - Spring, TX

### **RENEWAL RECOMMENDATION**

***Southern Manufacturing and Fabrication LLC dba Southern Manufacturing  
Longwood, FL***

Description
Cabinet Lighting Control (SL C-113) per Terms and Conditions, Specifications and Pricing as offered – \$1,775.00 / each, plus 5.6% Use Tax
<b>Annual Contract Amount: <u>\$30,000.00</u></b>