

Exhibit A - Commercial

SCHEDULE OF FEES AND CHARGES

Department: Parks, Recreation and Community Facilities

Description of Services:	Fee/Charge	Unit	Date Last Revised
FEE POLICIES:			
Fee Adjustments: There will be occasions when special consideration may be needed to negotiate fees that fall outside of the adopted fees and charges structure. Therefore, the Director (or designee) is authorized to negotiate special pricing if it is in the best interest of the City of Mesa.			07/01/08
Refunds and Credits: Refunds or credit may be given upon approval by the Parks, Recreation and Commercial Facilities Director/ or designee.			
Cancellation Policy: 50% of the total rate may be retained if the event is cancelled (dependent upon date of cancellation).			
Contracts/Agreements: Individual contracts or agreements are negotiated with various groups to establish specific fees and charges as part of the approved contract or agreement.			
HOHOKAM STADIUM			
Non-Profit Organizations	15% Discount of Commercial Rates		04/15/10
Commercial/Special Event Uses/per day	\$1,500-\$2,500 vs. 12% of Net Ticket Sales Plus Expenses, Whichever is Greater		04/01/11
Group Rental Per Day	\$500.00-\$2,500.00	Day	
Meeting Room/per hour (minimum four hours)	\$80.00-\$100.00	Hour	04/01/11
League/Tournament Fees	\$210.00 - \$300.00	Game	04/01/15
Contract/Agreement Use	Negotiated Based On Agreement		07/01/08
Miscellaneous Stadium/Field Fees			
Lights/per hour			
Regular lighting	\$55.00 - \$65.00		07/01/09
High level lighting	\$125.00 - \$150.00		
Field preparation/per prep	\$95.00 - \$115.00		
Field supervision (per hour/per employee)	\$18.00 - \$25.00		
Scoreboard rental (does not include Diamondvision)	\$50.00 - \$150.00		04/01/11
Scoreboard operator (per hour/per employee)	\$18.00 - \$25.00		07/01/09
Clean-up and damage deposit (refundable)	Negotiated Based Upon Size and Scope of Event		07/01/08
Paved parking lot for special events per day	\$1,050.00 - \$1,260.00		07/01/09
Labor			
Event Labor (general) (1-hour minimum)	\$30.00-\$45.00	Hour	07/01/08
Supervisors, Box Office, Gate, Etc.	\$30.00-\$45.00	Hour	
Forklift w/Operator (1-hour minimum)	\$75.00 - 90.00	Hour	04/01/11
Lift Platform w/Operator (1-hour minimum)	\$75.00 - 90.00	Hour	
Electrician (4-hour minimum)			07/01/05
Charges will be passed thru from contractor to the client; arrangements to be made by the center.			
Security Services			
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Box Office			
Box Office Fees			07/01/08
Included in 12% of gross ticket sales. Director is authorized to modify as ticketing agency costs/ contract dictate.			
Handling/Facility Fee (per ticket)	\$2.00-\$4.00		07/01/05
Clean-up Fees	Negotiated Based Upon Size and Scope of Event		07/01/08
Traffic Barricading for Special Events	\$1,000-\$4,000		07/08/08
Parking Fee	Negotiated Based Upon Size and Scope of Event		07/01/08
Wireless Internet Connectivity	\$150.00-\$250.00		04/15/10
Security Services			
City of Mesa Police Department Off-Duty	Charges will be passed thru from contractor to the client; arrangements to be made by the City.		
CEMETERY			
Cemetery Lots			
Companion Grave	\$2,290.00		04/01/11
Single Grave	\$1,800.00		
Infant Grave	\$515.00		
Single Conversion to Companion	\$490.00		04/01/13
Expansion Cemetery Lots			04/01/11
Companion Grave	\$2,800.00		
Single Grave	\$2,100.00		
Infant Grave	\$540.00		
Companion Grave Upright	\$3,000.00		04/01/13
Single Grave Upright	\$2,300.00		
Single Conversion to Companion	\$700.00		
Exchange of Space to Expansion Area	\$300.00-\$600.00		
Cremains			
Scattering Garden	\$140.00		04/01/11
Urn Garden	\$720.00		
Niche Bank			
Upper 3 Levels	\$1,750.00		04/01/11
Lower 2 Levels	\$1,460.00		

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Perpetual Care			
Single/Companion	\$300.00		04/01/11
Infant/Ash Lot/Niche	\$150.00		
Opening and Closing			
Single Grave	\$790.00		04/01/11
Companion Upper	\$790.00		
Companion Lower	\$1,050.00		
Infant	\$315.00		
Cremation Urn	\$210.00		
Niche Inurnment	\$210.00		
Canopy & Chairs Set Up	\$105.00		
Disinterment			
Single Grave	\$1,630.00		04/01/11
Companion Top	\$1,630.00		
Companion Bottom (if upper is occupied)	\$3,260.00		
Companion Bottom (if upper is unoccupied)	\$1,995.00		
Infant	\$920.00		
Cremation	\$280.00		
Monument Installation			
9" x 18" (infant)	\$175.00		07/01/05
12" x 24" (single)	\$230.00		07/01/08
12" x 30" (companion)	\$300.00		07/01/09
12" x 36"	\$365.00		07/01/08
12" x 48"	\$460.00		
12" x 12" (ash lot)	\$105.00		
Larger than specified/per square inch	\$2.00		
Vase installed at date later than marker	\$100.00		07/01/07
Miscellaneous Services			
Monument removal/single	\$110.00		07/01/08
Monument removal/double	\$220.00		
Plaque Installation Fee	\$90.00		
Container Setting	\$120.00		04/01/11
Vase Insert	\$60.00		07/01/09
Vase Insert Installation	\$100.00		
Vase Replacement	\$25.00		07/01/08
December Wreath Package	\$35.00-\$50.00		
Vase (optional) oxidized bronze and installed	\$95.00		04/01/15
Vase (optional) vinyl and installed	\$45.00		07/01/08
Vase Insert Oxidized Bronze Replacement	\$60.00		04/01/15
Saturday Service Charge (fee is in addition to regular opening/closing fees)			07/01/06
Single/companion	\$400.00		
Infant	\$400.00		
Overtime Service - Each one hour after 3 p.m.	\$125.00		07/01/08
Standby fee -	\$65.00		
per 30 minute increment over first 30 minutes			
Administrative Fee	\$100.00		07/01/09

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Description of Services:	Fee/Charge	Unit	Date Last Revised
GOLF COURSE			
Dobson Ranch Golf Course			04/01/11
Winter (November thru April)			04/01/12
Adult			
Green Fee	\$17.00-\$45.00		04/01/15
Twilight	\$12.25-\$30.00		
9 Hole Special (1st two hours)	\$13.25-\$25.00		
Repeat Play	\$14.00-\$30.00		
Junior			
18 holes	\$12.00-\$30.00		04/01/15
Twilight	\$8.00-\$20.00		
Summer (May thru October)			04/01/15
Adult			
18 holes	\$13.50-\$30.00		
9 Hole Special (1st Two Hours)	\$8.00-\$20.00		
Junior	\$8.00-\$20.00		04/01/16
Twilight (after 4 p.m., Fri-Sun and Holidays)	\$6.50-\$20.00		
Twilight (after 1 p.m., Mon-Thurs)	\$6.50-\$20.00		
Summer Cart Special (18 holes and Cart)	\$19.00-\$33.00		
Repeat Summer Cart Special	\$11.00-\$20.00		
Golf Carts (Year-Round)			07/01/06
18 hole Regular	\$12.00-\$20.00		04/01/13
PM Special	\$8.00-\$15.00		
Golf Cart Key Deposit	\$1.00-\$3.00		
Discount Tickets			
Junior monthly*	\$35.00-\$75.00		07/01/09
MESA CONVENTION CENTER			
FACILITY RENTALS			
Overtime	\$250.00	Hour	07/01/02
Centennial Hall (Building C)			
Exhibit Hall (15,000 s.f.)	\$2,000.00 - \$4,000.00	Rental	04/01/16
Entire Centennial Hall (includes Exhibit Hall, Mesa Room & Main Lobby) (18,000 s.f.)	\$2,400.00 - \$4,800.00	Rental	
If a ticketed event:	Greater of \$3,600 or 12% of Net Ticket Sales		
Mesa Room (3,090 s.f.)	\$550.00 - \$900.00	Rental	
Half Mesa Room (1,454 s.f.)	\$275.00 - \$600.00	Rental	
Quarter Mesa Room (772 s.f.)	\$150.00 - \$450.00	Rental	
Plaza	\$500.00-\$750.00	Rental	04/01/11

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Description of Services:	Fee/Charge	Unit	Date Last Revised
Conference Center (Building B) Entire Conference Center (includes Palo Verde, Theatre, Cholla I & II, Boardroom & Lobby) (9,885 s.f.)	\$1,800.00 - \$3,000.00	Rental	04/01/16
Palo Verde Ballroom (4,566 s.f.)	\$1000.00 - \$2,000.00	Rental	
Palo Verde I, II or III (1,522 s.f.)	\$400.00 - \$1000.00	Rental	
Palo Verde I and II or II and III (3,044 s.f.)	\$700.00 - \$1,500.00	Rental	
Cholla Meeting Room I or II (273 s.f.)	\$125.00 - \$500.00	Rental	
Cholla Meeting Room I and II (553 s.f.)	\$250.00 - \$600.00	Rental	
Conference Theatre (3,016 s.f.)	\$600.00-\$750.00	Rental	
Executive Board Room (550 s.f.)	\$125.00-\$150.00	Rental	
Gallery	\$250.00-\$350.00	Rental	
Rendezvous Center (Building A) Entire Rendezvous Center (includes Superstition, Apache & Lobby) (7,502 s.f.)	\$1,400.00 - \$2,220.00	Rental	04/01/16
Superstition Ballroom (5,252 s.f.)	\$1,000.00 - \$2,000.00	Rental	
Superstition North (3,672 s.f.)	\$700.00 - \$1,600.00	Rental	
Superstition South (1,580 s.f.)	\$30.000 - \$800.00	Rental	
Apache Room (1,620 s.f.)	\$400.00 - \$800.00	Rental	
Service Fee on Rental	up to 20% service fee on Convention Center charges in lieu of labor charges		07/01/07
Catering Catering Fees (charged contract caterers)	17% - 25% of gross		07/01/08
Food and Beverage items	Provided by City Approved Contractor		07/01/07

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Description of Services:	Fee/Charge	Unit	Date Last Revised
Audio Visual Equipment and Services			07/01/07
Audio Visual	Provided by AV Contractor at market rates		
Miscellaneous Equipment and Services			
Concert Grand	\$75.00-\$150.00	Day	04/01/16
Baby Grand	\$50.00-\$125.00	Day	
Studio Piano	\$50.00-\$125.00	Day	
Dance Floor	\$9.00-\$15.00	Section, 3 ft. sq.	
6' x 8' Risers	\$30.00-\$60.00	piece	07/01/08
6' X 8' Staging	\$30.00-\$60.00		04/01/16
Stage Barricade	\$500.00-\$1000.00		
Exhibit Tables (30" x 8") (2-day minimum)	\$12.00-\$30.00	1st two days	
Each Additional Day	\$1.00-\$6.00	Each addt'l day	
Labor for Client supplied table set-up	\$4.00-\$10.00	Table	
Bike Barricade	\$12.00-\$25.00	Section	
Stanchions w/ rope (6 foot section)	\$15.00	Section	07/01/04
Main Hall Drapery (12' H heavy (linear ft.-20 ft. minimum	\$5.00-\$10.00	Foot	04/01/16
Linen	\$6.00-\$10.00	Each	04/15/10
Round table w/linen (non-catered events)	\$6.00-\$10.00		07/01/07
Covered and skirted table (addt'l display registration, etc.)	\$20.00-\$40.00	1st two days	04/01/16
Each Additional Day	\$5.00-\$10.00		04/01/16
Table Skirting	\$15.00-\$20.00	Each	
Tables in Amphitheatre or Plaza	\$25.00-\$40.00	Table w/8 chairs	
Amphitheatre Chairs	\$5.00-\$10.00	Each	
Plaza Chairs	\$5.00-\$10.00	Each	
Podium (table top)	\$15.00-\$30.00	Each	
Podium (stand up)	\$20.00-\$35.00	Each	
Water Connection	\$100.00-\$150.00	Each	
5 Gallon Water Cooler	\$50.00-\$75.00	Each	
Electric Service			
120 Volt, 20 Amp, electric outlet	\$55.00-\$125.00		04/01/16
208 Volt, 3-phase, 20 Amp, will be subject to a min. of one-hour labor, flat rate of:	\$155.00-\$175.00		
Additional fees:			
Extension Cords 25' 3-Wire	\$25.00-\$35.00		
6-Outlet Strip w/Circuit Breaker	\$15.00-\$25.00		
Telephone and Internet/Lan Service			
Telephone	\$80.00-\$150.00		07/01/07
(per line, with set, if requested)			
Internet/LAN Service:			
First Connection	\$150.00-\$450.00		07/01/08
Each addt'l connection in the same room	\$100.00-\$150.00		
Technical services beyond basic set-up	Market rate		07/01/02
Personal Computer	\$150.00-\$200.00		07/01/08
Computer Network Technician (4-hr. min.)	the contractor to the client.		07/01/02
Arrangements are made by the Center.			

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Department: Parks, Recreation and Community Facilities

Description of Services:	Fee/Charge	Unit	Date Last Revised
Wireless Internet Connectivity			04/15/10
Password	\$50.00-\$100.00		04/01/13
Per Additional PC	\$5.00-\$15.00		04/15/10
AMPHITHEATER			
Non-Ticket Events	\$1,000.00 - \$4,000.00	Day	04/01/16
Non-Commercial, Community or Fundraising Events	\$2,000.00 - \$5,000.00	Day	
Water Fill Per Gallon	\$0.25	Gallon	07/01/08
Labor			
Supervisors, Box Office, Gate (1-hr minimum)	\$30.00-\$45.00		07/01/08
Event Labor (general) (1-hr. minimum)	\$30.00-\$45.00		
In-House Electrician	\$45.00-\$75.00		
Parking Fee	\$2.00-\$10.00		
Forklift w/Operator (1-hr. minimum)	\$80.00 - \$120.00	Hour	04/01/16
Lift Platform w/Operator (1-hr. minimum)	\$80.00 - \$120.00	Hour	
Pallet Jack w/ Operator (1-HR minimum)	\$40.00-\$60.00	Hour	
Electrician (4-hr. minimum)	Charges will be passed thru from the contractor to the client. Arrangements are made by the Center.		07/01/04
Patch/Service Fee	\$50.00-\$75.00	Patch	04/01/16
Labor for Exhibitor – Clean-up	\$2.00-\$5.00	Table	
Labor for Exhibitor – Clean-up	\$5.00-\$10.00	Booth	
Event Clean-Up	\$250.00-\$500.00	Event	07/01/07
Service Contractor Buy-Out	\$300.00-\$600.00	Day	04/15/10
Box Office			
Mailing Fee	\$0.00-\$5.00	Per mailing	
Service Fee	\$0 to \$8.00	Per ticket	10/05/09
Will Call Fee	\$0 to \$4.00	Transaction	
Ticket Printing Fees	\$0 to \$4.00	Per ticket	
Facility Fee	\$0 to \$5.00	Per ticket	
Promoter Fee	\$0 to \$4.00	Per ticket	
Miscellaneous			
Fax Services			
Send	\$2.00-\$5.00	1st page	04/01/16
	\$1.00-\$5.00	Each addtl page	
Receive	\$1.00-\$5.00	Page	
Photocopies	\$.20-\$.60	Copy	04/01/16
Security Services			
Charges will be passed thru from the contractor to the client. Arrangements are made by the Center.			
Move-In/Discounts	1st day of move-in, 50% discount		
(on Facility Rent)			

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Department: Parks, Recreation and Community Facilities

Description of Services:	Fee/Charge	Unit	Date Last Revised
Day of Event Set Changes	Will be charged for any addtl labor.		
Short Notice Bookings (less than 10 days in advance)	Up to 20% surcharge may be applied at the Director's discretion.		
City of Mesa Police Department Off-Duty	Charges will be passed thru from contractor to the client; arrangements to be made by the City.		04/15/10