

**Fee Recommendation Schedule**  
**Exhibit A - Commercial**  
**Department: Parks, Recreation and Community Facilities**  
**Proposed Changes to Fees and Charges**

Document of Change: Resolution

| Description of Services:                                                                                | FY 15/16<br>Fee/Charge | Unit                               | FY 16/17<br>Fee/Charge<br>(Effective 4/1/16)                             | Date Last<br>Revised | 15/16<br>Fiscal<br>Impact | 16/17<br>Fiscal<br>Impact | Notes                                                                                                                                                                                                                |
|---------------------------------------------------------------------------------------------------------|------------------------|------------------------------------|--------------------------------------------------------------------------|----------------------|---------------------------|---------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>CEMETERY</b>                                                                                         |                        |                                    |                                                                          |                      |                           |                           |                                                                                                                                                                                                                      |
| <u>Niche Plaque/Vase</u>                                                                                |                        |                                    |                                                                          |                      |                           |                           | No longer offered                                                                                                                                                                                                    |
| 10" x 4" single plaque w/2 lines and installed                                                          | *                      |                                    |                                                                          |                      |                           |                           | No longer offered                                                                                                                                                                                                    |
| 10" x 4" single plaque w/3 lines and installed                                                          | *                      |                                    |                                                                          |                      |                           |                           | No longer offered                                                                                                                                                                                                    |
| 10" x 5" double plaque w/4 lines and installed                                                          | *                      |                                    |                                                                          |                      |                           |                           | No longer offered                                                                                                                                                                                                    |
| 10" x 5" double plaque w/5 lines and installed                                                          | *                      |                                    |                                                                          |                      |                           |                           | No longer offered                                                                                                                                                                                                    |
| <u>Urn Garden Plaque</u>                                                                                |                        |                                    |                                                                          |                      |                           |                           | No longer offered                                                                                                                                                                                                    |
| 8" x 4" w/2 lines and installed                                                                         | \$115.00               |                                    |                                                                          |                      |                           |                           | No longer offered                                                                                                                                                                                                    |
| 8" x 4" w/3 lines and installed                                                                         | \$145.00               |                                    |                                                                          |                      |                           |                           | No longer offered                                                                                                                                                                                                    |
| <u>Scattering Garden Plaque</u>                                                                         |                        |                                    |                                                                          | 09/00                |                           |                           | No longer offered                                                                                                                                                                                                    |
| 6" x 4" w/2 lines and installed                                                                         | *                      |                                    |                                                                          |                      |                           |                           | No longer offered                                                                                                                                                                                                    |
| 6" x 4" w/3 lines and installed                                                                         | *                      |                                    |                                                                          |                      |                           |                           | No longer offered                                                                                                                                                                                                    |
| <b>GOLF COURSE</b>                                                                                      |                        |                                    |                                                                          |                      |                           |                           |                                                                                                                                                                                                                      |
| Back <b>9 HOLE</b> Special (1st two hours)                                                              | \$13.25-\$25.00        |                                    | no change                                                                |                      |                           |                           | Verbiage change                                                                                                                                                                                                      |
| <u>Junior</u>                                                                                           |                        |                                    |                                                                          |                      |                           |                           |                                                                                                                                                                                                                      |
| 9-holes <b>TWILIGHT</b>                                                                                 | \$8.00-\$20.00         |                                    | no change                                                                |                      |                           |                           | Verbiage change                                                                                                                                                                                                      |
| Summer (May thru October)                                                                               |                        |                                    |                                                                          | 04/01/15             |                           |                           |                                                                                                                                                                                                                      |
| -9-holes <b>9 HOLE SPECIAL (1ST TWO HOURS)</b>                                                          | \$8.00-\$20.00         |                                    | no change                                                                |                      |                           |                           | Verbiage change                                                                                                                                                                                                      |
| <b>JUNIOR</b>                                                                                           |                        |                                    | <b>\$8.00-\$20.00</b>                                                    |                      |                           |                           | Add fee to schedule                                                                                                                                                                                                  |
| Golf Carts (Year-Round)                                                                                 |                        |                                    |                                                                          | 07/01/06             |                           |                           |                                                                                                                                                                                                                      |
| -9-hole Regular <b>PM SPECIAL</b>                                                                       | \$8.00-\$15.00         | Person                             | no change                                                                |                      |                           |                           | Verbiage change                                                                                                                                                                                                      |
| *Cost based on manufacturer price.                                                                      |                        |                                    |                                                                          |                      |                           |                           | No longer relevant                                                                                                                                                                                                   |
| <b>MESA CONVENTION CENTER</b>                                                                           |                        |                                    |                                                                          |                      |                           |                           | Proposed rental increases will result in a minimal fiscal impact as large events are contracted 18 months in advance and prices in effect when contracted will be honored. Fiscal impact will be realized long-term. |
| <u>Centennial Hall (Building C )</u>                                                                    |                        |                                    |                                                                          |                      |                           |                           |                                                                                                                                                                                                                      |
| Exhibit Hall (15,000 s.f.)                                                                              | \$1,500.00-\$2,000.00  | per rental                         | <b>\$2,000.00 - \$4,000.00</b>                                           | 07/01/07             |                           |                           | Based on proportional sqft rate                                                                                                                                                                                      |
| Entire Centennial Hall (includes Exhibit Hall, Mesa Room & Main Lobby) (18,000 s.f.)                    | \$1,900.00-\$2,500.00  | per rental                         | <b>\$2,400.00 - \$4,800.00</b>                                           |                      |                           |                           | Based on proportional sqft rate                                                                                                                                                                                      |
| If a ticketed event:                                                                                    |                        | \$2500 vs. 12% of net ticket sales | <b>GREATER OF \$3,600 OR 12% of NET TICKET SALES \$550.00 - \$900.00</b> |                      |                           |                           | Based on proportional sqft rate                                                                                                                                                                                      |
| Mesa Room (3,090 s.f.)                                                                                  | \$450.00-\$600.00      | per rental                         |                                                                          |                      |                           |                           |                                                                                                                                                                                                                      |
| Half Mesa Room (1,454 s.f.)                                                                             | \$225.00-\$300.00      | per rental                         | <b>\$275.00 - \$600.00</b>                                               |                      |                           |                           |                                                                                                                                                                                                                      |
| Quarter Mesa Room (772 s.f.)                                                                            | \$125.00-\$175.00      | per rental                         | <b>\$150.00 - \$450.00</b>                                               |                      |                           |                           |                                                                                                                                                                                                                      |
| Plaza/Wedding Garden                                                                                    | \$500.00-\$750.00      | per rental                         | no change                                                                | 04/01/11             |                           |                           | Removed gazebo and wedding garden due to due to storm damage and underutilization                                                                                                                                    |
| Gazebo/Wedding Garden                                                                                   | \$500.00-\$750.00      | per rental                         |                                                                          |                      |                           |                           |                                                                                                                                                                                                                      |
| <u>Conference Center (Building B )</u>                                                                  |                        |                                    |                                                                          |                      |                           |                           |                                                                                                                                                                                                                      |
| Entire Conference Center (includes Palo Verde, Theatre, Cholla I & II, Boardroom & Lobby) ( 9,885 s.f.) | \$1700.00-\$2,200.00   | per rental                         | <b>\$1,800.00 - \$3,000.00</b>                                           | 07/01/07             |                           |                           | approx 5% across board range increase (with the exception of Bldg. C)                                                                                                                                                |
| Palo Verde Ballroom (4,566 s.f.)                                                                        | \$900.00-\$1,200.00    | per rental                         | <b>\$1000.00 - \$2,000.00</b>                                            |                      |                           |                           |                                                                                                                                                                                                                      |
| Palo Verde I, II or III (1,522 s.f.)                                                                    | \$300.00-\$400.00      | per rental                         | <b>\$400.00 - \$1000.00</b>                                              |                      |                           |                           |                                                                                                                                                                                                                      |

**Fee Recommendation Schedule**  
**Exhibit A - Commercial**  
**Department: Parks, Recreation and Community Facilities**  
**Proposed Changes to Fees and Charges**

Document of Change: Resolution

| Description of Services:                                                                                                  | FY 15/16<br>Fee/Charge                                                               | Unit                            | FY 16/17<br>Fee/Charge<br>(Effective 4/1/16) | Date Last<br>Revised | 15/16<br>Fiscal<br>Impact | 16/17<br>Fiscal<br>Impact | Notes                      |
|---------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|---------------------------------|----------------------------------------------|----------------------|---------------------------|---------------------------|----------------------------|
| Palo Verde I and II or II and III<br>(3,044 s.f.)                                                                         | \$600.00-\$800.00                                                                    | per rental                      | <b>\$700.00 - \$1,500.00</b>                 |                      |                           |                           |                            |
| Cholla Meeting Room I or II (273 s.f.)                                                                                    | \$100.00-\$125.00                                                                    | per rental                      | <b>\$125.00 - \$500.00</b>                   |                      |                           |                           |                            |
| Cholla Meeting Room I and II (553 s.f.)                                                                                   | \$200.00-\$250.00                                                                    | per rental                      | <b>\$250.00 - \$600.00</b>                   |                      |                           |                           |                            |
| <u>Rendezvous Center (Building A)</u><br>Entire Rendezvous Center (includes<br>Superstition, Apache & Lobby) (7,502 s.f.) | \$1,200.00-\$1,500.00                                                                | per rental                      | <b>\$1,400.00 - \$2,220.00</b>               | 04/01/11             |                           |                           |                            |
| Superstition Ballroom (5,252 s.f.)                                                                                        | \$950.00-\$1,200.00                                                                  | per rental                      | <b>\$1,000.00 - \$2,000.00</b>               |                      |                           |                           |                            |
| Superstition North (3,672 s.f.)                                                                                           | \$675.00-\$800.00                                                                    | per rental                      | <b>\$700.00 - \$1,600.00</b>                 |                      |                           |                           |                            |
| Superstition South (1,580 s.f.)                                                                                           | \$275.00-\$400.00                                                                    | per rental                      | <b>\$30.000 - \$800.00</b>                   |                      |                           |                           |                            |
| Apache Room (1,620 s.f.)                                                                                                  | \$325.00-\$400.00                                                                    | per rental                      | <b>\$400.00 - \$800.00</b>                   |                      |                           |                           |                            |
| Service Fee on Rental                                                                                                     | up to 20% service<br>fee on Convention<br>Center charges in<br>lieu of labor charges |                                 |                                              | 07/01/07             |                           |                           |                            |
| CATERING<br>Food and Beverage items                                                                                       | Provided by Ovations                                                                 | <b>CITY APPROVED CONTRACTOR</b> |                                              | 07/01/08<br>07/01/07 |                           |                           | Verbiage change            |
| MISCELLANEOUS EQUIPMENT/SERVICE                                                                                           |                                                                                      |                                 |                                              |                      |                           |                           |                            |
| Concert Grand                                                                                                             | \$75.00                                                                              | day                             | <b>\$75.00-\$150.00</b>                      | 07/01/04             |                           |                           | Add Range                  |
| Baby Grand                                                                                                                | \$50.00                                                                              | day                             | <b>\$50.00-\$125.00</b>                      |                      |                           |                           | Add Range                  |
| Studio Piano                                                                                                              | \$50.00                                                                              | day                             | <b>\$50.00-\$125.00</b>                      |                      |                           |                           | Add Range                  |
| Dance Floor                                                                                                               | \$9.00                                                                               | section, 3 ft. sq.              | <b>\$9.00-\$15.00</b>                        |                      |                           |                           | Add Range                  |
| 6' x 8' Risers-and-Staging                                                                                                | \$30.00-\$60.00                                                                      | piece                           |                                              | 07/01/08             |                           |                           | Verbiage change            |
| 6' X 8' STAGING                                                                                                           |                                                                                      |                                 | <b>\$30.00-\$60.00</b>                       |                      |                           |                           | Add Range                  |
| Stage Barricade                                                                                                           | \$500-\$700                                                                          |                                 | <b>\$500.00-\$1000.00</b>                    | 04/15/10             |                           |                           | Adjust Range               |
| Exhibit Tables ( 30" x 8" ) (2-day minimum)                                                                               | \$12.00                                                                              | 1st two days                    | <b>\$12.00-\$30.00</b>                       | 07/01/04             |                           |                           | Add Range                  |
| <b>EACH ADDITIONAL DAY</b>                                                                                                | \$1.00                                                                               | each addt'l day                 | <b>\$1.00-\$6.00</b>                         |                      |                           |                           | Verbiage change; add range |
| Labor for Client supplied table set-up                                                                                    | \$4.00                                                                               | table                           | <b>\$4.00-\$10.00</b>                        |                      |                           |                           | Add Range                  |
| Bike Barricade                                                                                                            | \$12.00                                                                              | section                         | <b>\$12.00-\$25.00</b>                       | 04/15/10             |                           |                           | Add Range                  |
| Stanchions w/ rope (6 foot section)                                                                                       | \$15.00                                                                              | section                         |                                              | 07/01/04             |                           |                           | Add Range                  |
| Pipe & Drape 8' H (linear ft.-20 ft. min.)                                                                                | \$2.00                                                                               | foot                            |                                              |                      |                           |                           | Provided by AV Contractor  |
| Pipe & Drape 16' H heavy (linear ft.-20 ft. minimum)                                                                      | \$5.00                                                                               | foot                            |                                              |                      |                           |                           | Provided by AV Contractor  |
| Main Hall Drapery (12' H heavy (linear ft.-20 ft. minimum)                                                                | \$5.00                                                                               | foot                            | <b>\$5.00-\$10.00</b>                        |                      |                           |                           | Add Range                  |
| Covered and skirted table (add'l display<br>registration, etc.)                                                           | \$20.00                                                                              | per-event 1ST<br>TWO DAYS       | <b>\$20.00-\$40.00</b>                       | 07/01/04             |                           |                           | Add Range; Verbiage change |
| <b>EACH ADDITIONAL DAY</b>                                                                                                |                                                                                      |                                 | <b>\$5.00-\$10.00</b>                        |                      |                           |                           | New item to cover costs    |
| Table Skirting                                                                                                            | \$14.00                                                                              | each                            | <b>\$15.00-\$20.00</b>                       | 04/15/10             |                           |                           | Add Range                  |
| Centerpieces                                                                                                              | \$10.00                                                                              | minimum                         |                                              | 07/01/04             |                           |                           | Provided by Caterer        |
| Tables in Amphitheatre or Plaza                                                                                           | \$20.00                                                                              | table w/8 chairs                | <b>\$25.00-\$40.00</b>                       |                      |                           |                           | Add Range                  |
| Amphitheatre Chairs                                                                                                       | \$5.00                                                                               | each                            | <b>\$5.00-\$10.00</b>                        | 07/01/08             |                           |                           | Add Range; Verbiage change |
| Plaza Chairs                                                                                                              | \$4.00                                                                               | each                            | <b>\$5.00-\$10.00</b>                        | 07/01/04             |                           |                           | Add Range; Verbiage change |
| Podium (table top)                                                                                                        | \$10.00                                                                              | each                            | <b>\$15.00-\$30.00</b>                       |                      |                           |                           | Add Range                  |
| Podium (stand up)                                                                                                         | \$15.00                                                                              | each                            | <b>\$20.00-\$35.00</b>                       |                      |                           |                           | Add Range                  |
| Water Connection                                                                                                          | \$105.00                                                                             | each                            | <b>\$100.00-\$150.00</b>                     | 07/01/07             |                           |                           | Add Range                  |
| 5 Gallon Water Cooler                                                                                                     | \$50.00                                                                              | each                            | <b>\$50.00-\$75.00</b>                       | 04/15/10             |                           |                           | Add Range                  |
| Pallet Jack w/Operator (1-hr. minimum)                                                                                    | \$30.00                                                                              | hour                            |                                              | 07/01/04             |                           |                           | Moved to area below        |
| ELECTRIC SERVICE                                                                                                          |                                                                                      |                                 |                                              |                      |                           |                           |                            |
| 120 Volt, 20 Amp, electric outlet                                                                                         | \$55.00-\$80.00                                                                      |                                 | <b>\$55.00-\$125.00</b>                      | 07/01/08             |                           |                           | Adjust Range               |
| AMPHITHEATER                                                                                                              |                                                                                      |                                 |                                              |                      |                           |                           |                            |

**Fee Recommendation Schedule**  
**Exhibit A - Commercial**  
**Department: Parks, Recreation and Community Facilities**  
**Proposed Changes to Fees and Charges**

Document of Change: Resolution

| Description of Services:                        | FY 15/16<br>Fee/Charge | Unit               | FY 16/17<br>Fee/Charge<br>(Effective 4/1/16) | Date Last<br>Revised | 15/16<br>Fiscal<br>Impact | 16/17<br>Fiscal<br>Impact | Notes                       |
|-------------------------------------------------|------------------------|--------------------|----------------------------------------------|----------------------|---------------------------|---------------------------|-----------------------------|
| Non-Ticket Events                               | \$1,000.00-\$2,500.00  | day                | <b>\$1,000.00 - \$4,000.00</b>               | 04/01/11             |                           |                           | Adjust Range                |
| Non-Commercial, Community or Fundraising Events | \$2,000.00-\$3,000.00  | day                | <b>\$2,000.00 - \$5,000.00</b>               |                      |                           |                           | Adjust Range                |
| <b>LABOR</b>                                    |                        |                    |                                              |                      |                           |                           |                             |
| Forklift w/Operator (1-hr. minimum)             | \$75.00-\$90.00        | hour               | <b>\$80.00 - \$120.00</b>                    | 04/15/10             |                           |                           | Adjust Range                |
| Lift Platform w/Operator (1-hr. minimum)        | \$75.00-\$90.00        | hour               | <b>\$80.00 - \$120.00</b>                    |                      |                           |                           | Adjust Range                |
| <b>PALLET JACK W/ OPERATER (1-HR MINIMUM)</b>   | \$30.00                | hour               | <b>\$40.00-\$60.00</b>                       |                      |                           |                           | Add Range; moved from above |
| Patch/Service Fee                               | \$50.00                | patch              | <b>\$50.00-\$75.00</b>                       | 07/01/04             |                           |                           | Add Range                   |
| Labor for Exhibitor – Clean-up                  | \$2.00                 | table              | <b>\$2.00-\$5.00</b>                         |                      |                           |                           | Add Range                   |
| Labor for Exhibitor – Clean-up                  | \$5.00                 | booth              | <b>\$5.00-\$10.00</b>                        |                      |                           |                           | Add Range                   |
| <b>BOX OFFICE</b>                               |                        |                    |                                              |                      |                           |                           |                             |
| <b>MAILING FEE</b>                              |                        | <b>PER MAILING</b> | <b>\$0.00-\$5.00</b>                         |                      |                           |                           | New Fee to cover costs      |
| <b>MISCELLANEOUS</b>                            |                        |                    |                                              |                      |                           |                           |                             |
| Fax Services                                    |                        |                    |                                              |                      |                           |                           |                             |
| Send                                            | \$2.00                 | 1st page plus      | <b>\$2.00-\$5.00</b>                         | 07/01/02             |                           |                           | Add Range                   |
|                                                 | \$1.00                 | each addtl page    | <b>\$1.00-\$5.00</b>                         |                      |                           |                           | Add Range                   |
| Receive                                         | \$1.00                 | page               | <b>\$1.00-\$5.00</b>                         |                      |                           |                           | Add Range                   |
| Photocopies                                     | \$0.20                 | copy               | <b>\$.20-\$60</b>                            | 07/01/03             |                           |                           | Add Range                   |
|                                                 |                        |                    |                                              |                      | 0.00                      | 0.00                      |                             |