City Council Report

Date: February 22, 2016

To: City Council

Through: Alex Deshuk, Chief Innovation Officer

From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator

Subject: Three-Year Term Contract for Video Surveillance Equipment and Parts for the Police Department **(Funded by Lifecycle Program and 2015 Edward Byrne Justice Assistance Grant (JAG) Program) (Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Video Surveillance Equipment and Parts as recommended.

The Police Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: Affirmative Technology Group; Mark Joseph Perlmutter dba Perlmutter Purchasing Power; and Tyco Integrated Security LLC; cumulatively not to exceed $220,000.00 for Year 1, and $150,000.00 annually for subsequent Years 2 and 3, based on estimated requirements.

Background / Discussion

This contract will provide video surveillance equipment and parts to upgrade the video surveillance systems at various locations throughout the City. Police Department personnel will coordinate these purchases.

The evaluation team determined that awards would be made by category. The vendor selected for each category provided prices for all line items within the category and had the lowest combined total for all line items in the category.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The first-year contract amount is available in the Lifecycle Program LF0127-CCTV System Upgrade-Video Surveillance ($100,000.00), and from the 2015 Edward Byrne Justice Assistance Grant (JAG) Program ($120,000.00).

The subsequent second and third-year contract amount is available in the Lifecycle Program ($100,000.00) and the Police Department operating budget ($50,000.00).

Coordinated With

The Police Department and Purchasing

PURCHASING INFORMATION
Action: Initial Award
Procurement Type: Request for Bids
Solicitation Number: 2016082
Vendors Registered: ProcureAZ (1,345) and Vendor Self Service (88)
Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website
Responses: 8
Local Consideration: Not applicable as there were no Mesa responses
Protests Received: None
Initial Contract Term: Three years
Possible Renewals: Two, one-year renewals subject to future Council consideration
Prices: Future price increases are capped by the Consumer Price Index
Pricing Available to Other Cooperative Agencies: Yes

November 17, 2015 Responses

Vendor	Video Hardware	Storage	Cable	Network Equipment	Software
Affirmative Technology Group Tempe, AZ	$15,847.98	$140,383.24	$1,638.20	$4,943.04	$21,993.56
Mark Joseph Perlmutter dba Perlmutter Purchasing Power San Diego, CA	$12,799.14 (not all lines bid)	$137,108.33	$749.12	$5,157.30	No Bid
Tyco Integrated Security LLC Boca Raton, FL	$19,241.13	$172,763.47	$1,465.70	$7,224.28	$21,432.97
APL Access & Security, Inc. Gilbert, AZ	$18,044.34	$161,983.95	$2,026.78	$6,230.80	$25,098.56
Climatec, LLC Phoenix, AZ	$21,084.21	$190,208.49	$2,509.59	$7,568.22	$25,679.51
Indecom, LLC Tempe, AZ	$15,727.03 (not all lines bid)	$156,887.06	$1,651.09	$5,683.18	$23,467.13
Henry Bros, LLC dba Kratos Public Safety and Security, Inc. Tempe, AZ	$18,967.83	$141,060.99	$2,673.22	$6,937.01	$26,267.07
IPA Camera dba National Supply Contractors Wilmington, DE	$13,636.00 (not all lines bid)	$112,324.00 (not all lines bid)	No Bid	No Bid	No Bid

AWARD RECOMMENDATION

Description
Video Surveillance Equipment and Parts per Terms and Conditions, Specifications and Pricing as offered ***Affirmative Technology Group*** – Tempe, AZ Video Hardware and Network Equipment ***Mark Joseph Perlmutter dba Perlmutter Purchasing Power*** – San Diego, CA Storage and Cable ***Tyco Integrated Security LLC*** – Boca Raton, FL Software   **Annual Contract Amount** (cumulatively not to exceed) **Year 1: $220,000.00   Year 2: $150,000.00   Year 3: $150,000.00**