



City Council Report

Date: February 22, 2016
To: City Council
Through: Alex Deshuk, Chief Innovation Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: One-Year Renewal of the Term Contract for Uninterruptable Power Supplies - Products, Maintenance and Repair Services for the Water Resources Department (**Citywide**)

Purpose and Recommendation

Council is requested to approve the Renewal of the Term Contract for Uninterruptable Power Supplies – Products, Maintenance and Repair Services as recommended.

The Water Resources Department and Purchasing recommend authorizing a one-year renewal with Titan Power, Inc. at \$45,000.00 annually, based on estimated requirements.

Background / Discussion

This contract provides Uninterruptable Power Supplies (UPS), including products, maintenance and repair services to existing UPS equipment located at the Charles K. Luster Building, Southeast WRP, Brown Road WTP Signal Butte WTP, and Greenfield WRP.

The vendor supplies all labor, materials, transportation and equipment for UPS installation, integration and implementation. All products and work performed is in compliance with the City's specifications for UPS products and services, and UPS preventative maintenance schedules and tasks.

On December 21, 2011, management approved the initial three-year contract with renewal options. On December 1, 2014, Council approved the first, one-year renewal. This is the second and final, one-year renewal contract. This contract will be re-bid next year.

Water Resources is currently working with Titan to replace two critical UPS:

1. The UPS at the Charles K. Luster Building has reached its end of life and is no longer supported by the manufacturer (this UPS provides clean power and is an emergency power backup for the Utility Control Center and the City's SCADA system).
2. The failing UPS unit at the Greenfield Water Reclamation Plant building.

Titan Power, Inc. offered to renew the contract without a price increase and has maintained pricing during the past four years. Product pricing is based on a percentage discount off MSRP. Their service and maintenance hourly rates remain the same. City staff got quotes

from the manufacturer and another UPS vendor and confirmed Titan's pricing is competitive.

The procurement was initially conducted as an RFP in which Titan Power was both the highest scoring and lowest priced vendor. Titan has a good understanding of Water Resources' expectations, facilities and safety requirements. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

Alternatives

Council may choose not to authorize the renewal and new bids will be obtained.

Fiscal Impact

The annual contract amount is funded by the Water Resources Department operating budget.

Coordinated With

Water Resources Department and Purchasing

PURCHASING INFORMATION

Action: Renewal

Procurement Type: Request for Proposals

Solicitation Number: 2011237

Responses Received: Three

Initial Contract Term: Three Years

Renewal Term: Second, One Year

Renewal Terms Remaining: None

RENEWAL RECOMMENDATION

Titan Power, Inc.

Chandler, AZ

Description
Uninterruptable Power Supplies - Products and Services to include purchase of new and maintenance of existing UPS equipment per Terms and Conditions, Specifications and Pricing as offered
Materials and Supplies estimated at \$20,000.00 Labor estimated at \$25,000.00
Annual Contract Amount: <u>\$45,000.00</u>