



City Council Report

Date: February 8, 2016
To: City Council
Through: Alex Deshuk, Chief Innovation Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase for the Upgrade and Replacement of the Lighting and Audio Visual Equipment for the Public Safety Training Facility as requested by the Police Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Purchase for the Upgrade and Replacement of the Lighting and Audio Visual Equipment as recommended.

The Police Department, and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders: Adorama Inc.; B&H Photo; Barbizon Light of the Rockies dba Barbizon Light of Arizona; Horton & Associates, Inc.; K-12 Soundvision, LLC (a Mesa business) and Mark Joseph Perlmutter dba Perlmutter Purchasing Power; cumulatively not to exceed \$56,000.00.

Background / Discussion

This purchase will replace the outdated lighting system with a modern, energy efficient LED system. The current lighting and audio/visual equipment have become undependable (randomly stops working), are not energy efficient, and repair/replacement parts are expensive. This new system will run significantly cooler and quieter and have a longer life. The outdated audio visual system will be replaced with up-to-date equipment that is user friendly, energy efficient, and reliable. Upgrading the equipment will eliminate the need for expensive repair/replacement parts on the existing systems.

Mesa Channel 11 has been involved with this upgrade replacement project and will be directly involved in the maintenance and repairs of the new equipment. The installation of upgraded technology and equipment is not included in this purchase agreement.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

This purchase is funded by the Police Department operating budget.

Coordinated With

Police Department, Public Information and Communications Department - Mesa Channel 11, and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2016095

Vendors Registered: ProcureAZ (1098) and Vendor Self Service (283)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Downloads: 57

Responses: 8 (and 1 No Bid)

Local Consideration: Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for the purpose of bid evaluation resulted in a Mesa business being recommended for award of all or part of this award.

Protests Received: None

Pricing Available to Other Cooperative Agencies: Yes

November 18, 2015 Responses

Bid Tabulation for Items 1 – 28 available upon request

No Bid Response received from

Hutton Communications – Carrollton, TX

AWARD RECOMMENDATION

Description
<u>Lowest, Responsive and Responsible Bids</u>
<i>Adorama Inc. - New York, NY</i> Items 1 and 5 at \$1,584.20 plus 5.6% Use Tax \$88.71 = <u>\$1,672.92</u>
<i>B&H Photo - New York, NY</i> Items 2, 3, 6, and 10 at \$11,786.00 plus 5.6% Use Tax \$660.02 = <u>\$12,446.02</u>
<i>Barbizon Light of the Rockies dba Barbizon Light of Arizona - Tempe, AZ</i> Items 14, 15, 16, 17, 18 and 19 at \$8,992.00 plus 8.1% Sales Tax \$728.35 = <u>\$9,720.35</u>
<i>K-12 Soundvision, LLC - Mesa, AZ</i> Items 20, 21, 22, 23, 24* and 25 at \$3,586.82 plus 8.05% Sales Tax \$288.74 = <u>\$3,875.56</u> (*5-Year Factory Warranty on Item 20 at No Charge)
<i>Horton & Associates, Inc. - Phoenix, AZ</i> Item 13 only at \$56.70 plus 8.3% Sales Tax \$4.71 = <u>\$61.41</u>
<i>Mark Joseph Perlmutter dba Perlmutter Purchasing Power – San Diego, CA</i> Items 4, 7, 8, 11 and 12 at \$26,244.84 plus 5.6% Use Tax \$1,810.72 = <u>\$28,055.56</u>
Total Purchase plus applicable Sales and Use Taxes = <u>\$55,831.81</u>
Requested Amount: <u>\$56,000.00</u> (cumulatively not to exceed)