



City Council Report

Date: December 1, 2015
To: City Council
Through: Alex Deshuk, Chief Innovation Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Sports Field Supplies for the Parks, Recreation and Commercial Facilities Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve the Term Contract for Sports Field Supplies as recommended.

The Parks, Recreation and Commercial Facilities Department and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidders, Ewing Landscape & Irrigation (a Mesa business); and Stabilizer Solutions, Inc. at \$146,000.00 annually, based on estimated requirements.

Background / Discussion

This contract will provide sports field supplies per specifications to include: field marking chalk, bagged mound and home plate clay, bulk clay, stabilized infield mix (brown, and red), and infield soil conditioner for use at the City's ballfields.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The annual contract amount is available in the Parks, Recreation and Commercial Facilities Department operating budget (Sports Complex Maintenance and Parks Maintenance) and the Enterprise Fund (Hohokam/Fitch Sports Complex and Cubs Spring Training Facility).

Coordinated With

Parks, Recreation and Commercial Facilities Department, and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2016088

Vendors Registered: ProcureAZ (122) and Vendor Self Service (56)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Responses: 3

Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder for Items 1 and 3, and for the purpose of bid evaluation, calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) was not necessary. For Item #2 - Bagged Mound and Home Plate Clay, removing 1.75% (Mesa TPT) did not result in an award for the item.

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewal subject to future Council consideration

Prices: Future price increases are capped by the Consumer Price Index

Pricing Available to Other Cooperative Agencies: Yes

October 28, 2015 Responses

Ewing Landscape & Irrigation \$6,622.60 (Recommended – Items 1 and 6)*
Mesa, AZ

Stabilizer Solutions, Inc. \$99,435.00 (Recommended – Items 2, 3, 4 and 5)**
Phoenix, AZ

SiteOne Landscape Supply \$9,834.50
Cleveland, OH

*Ewing award recommendation includes: 600 50-lb bags of field marking chalk and 1,200 50-lb bags of infield soil conditioner.

**Stabilizer Solutions award recommendation includes 200 50-lb bags of mound clay, 300 tons of ballyard clay, 300 tons of brown infield mix, and 600 tons of red infield mix.

AWARD RECOMMENDATION

Ewing Landscape & Irrigation
Mesa, AZ

Stabilizer Solutions, Inc.
Phoenix, AZ

| Description |
|---|
| Sports Field Commodity Supplies per Terms and Conditions, Specifications and Pricing as offered, plus 20% Contingency and Sales Taxes |
| Annual Contract Amount: <u>\$146,000.00</u> |