



City Council Report

Date: December 1, 2015
To: City Council
Through: Alex Deshuk, Chief Innovation Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of 21 Light Duty Extended Cab, 7 Light Duty Regular Cab, and 2 Light Duty Crew Cab Pickup Trucks for Various City Departments (**Funded by the Vehicle Replacement Fund, Utility Replacement Extension & Renewal, and Local Streets Sales Tax Fund**) (Citywide)

Purpose and Recommendation

Council is requested to approve the contract for the purchase of 30 light duty pickup trucks as recommended.

The Fleet Services, the various City Departments, and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, Berge Ford (a Mesa business) at \$863,308.00.

Background / Discussion

This purchase will provide a total of 30 vehicles including 28 replacement and 2 addition vehicles as listed below. 27 of the replacement vehicles are part of the on-going City of Mesa vehicle replacement program managed by Fleet Services, and 1 vehicle that was damaged beyond repair will be replaced. The 27 vehicles being replaced have met established criteria and will be retired and sold at auction.

21 Light Duty ½-Ton Extended Cab Pickup Trucks for the amount of \$618,677.00:

- 4 Replacements for the Development Services Department funded by the Vehicle Replacement Fund to replace #1339, 1391, 1392 and 1393 (Fleet Services Up-Fit Cost \$4,598.00/each);
- 4 Replacements for the Energy Resources Department funded by the Utility Replacement Extension & Renewal Fund to replace #319, 331, 1933 and 1940 (1940 damaged beyond repair); (Fleet Services Up-Fit Cost \$38,792.00);
- 3 Replacements for the Engineering Department funded by the Vehicle Replacement Fund to replace #960, 962 and 1361 (Fleet Services Up-Fit Cost \$31,666.00);
- 2 Replacements for the Parks, Recreation and Commercial Facilities Department funded by the Vehicle Replacement Fund to replace #50 and 53 (Fleet Services Up-Fit Cost \$5,566.00);
- 6 Replacements for the Transportation Department funded by the Local Streets Sales Tax Fund to replace #758, 791, 1732, 1733, 1736 and 1743 (Fleet Services Up-Fit Cost \$64,342.00);

- *2 Additions* for the Water Resources Department funded by the Utility Replacement Extension & Renewal Fund, New #5016 and 5021 (Fleet Services Up-Fit Cost \$11,208.00.

7 Light Duty ½-Ton Regular Cab Pickup Trucks for the amount of \$178,381.00

- *3* Replacements for the Facilities Maintenance Department funded by the Vehicle Replacement Fund to replace #1316, 1317 and 1318 (Fleet Services Up-Fit Cost \$4,668.00/each);
- *4* Replacements for the Water Resources Department funded by the Utility Replacement Extension & Renewal Fund to replace #140, 200, 201 and 258 (Fleet Services Up-Fit Cost \$5,788.00/each).

2 Light Duty ½-Ton Crew Cab Pickup Trucks for the amount of \$66,250.00

- *2* Replacements for the Police Department funded by the Vehicle Replacement Fund to replace #551 and 1076 (Contacted Vendor Up-Fit Cost \$2,185.67/each and Fleet Services Up-Fit Cost \$1,188.00/each).

Alternatives

Council may choose not to authorize the purchase and new bids will be obtained.

Fiscal Impact

This purchase is funded by the Vehicle Replacement Fund, Utility Replacement Extension & Renewal Fund, and Local Streets Sales Tax Fund.

Coordinated With

Fleet Services, Development Services, Energy Resources, Engineering, Parks Recreation and Commercial Facilities, Transportation, Water Resources, Facilities Maintenance, Police Departments, and Purchasing

September 24, 2015 Responses

Quantity 26 – ½-Ton Pickups at \$22,241.00 each, includes Warranty at \$910.00 each.

Berge Ford	\$578,266.00 (Recommended)
Mesa, AZ	\$568,146.34 – Mesa 1.75% TPT deduction

Non-Responsive Bids received from:

Chapman Chevrolet - Tempe, AZ

Excessive Deviations, incomplete responses and/or No Bid for: Brakes; Hitch Assembly; and Extended Cab 8' Long Box.

Courtesy Chevrolet - Phoenix, AZ

Failed to provide required pricing for Extended Cab 8' Long Box.

PFVT Motors, Inc. – Peoria, AZ

Failed to meet Warranty requirements.

Don Sanderson Ford, Inc. - Glendale, AZ

Excessive Deviations, incomplete responses and/or No Bid for: Frame; Front and Rear Axle and Equipment; Tires and Wheels; and Power Train Warranty.

Midway Chevrolet Company 1, LLC - Phoenix, AZ

Excessive Deviations, incomplete responses and/or No Bid for: Frame; Front and Rear Axle and Equipment; Brakes; Engine; Electrical Gages; Fuel Tank; Paint; Tires and Wheels; and Extended Cab 8' Long Box.

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Bids

Solicitation Number: 2016059

Vendors Registered: ProcureAZ (248) and Vendor Self Service (56)

Advertising: Arizona Republic, Bid Net, ProcureAZ and Purchasing Website

Responses: 6 (5 Non-Responsive)

Local Consideration: The Mesa bidder was already the lowest, responsive and responsible bidder. Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for the purpose of bid evaluation was not necessary.

Protests Received: None

Contract Term: Contract will be in force for two years from the award date. Renewal prices for the second contract year shall be firm for a minimum of 180 days.

Additional Purchases: The City reserves the right to purchase additional Light Duty Pick-up Trucks, 1/2-Ton Capacity, at the bid price for 12 months after the bid award date.

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

AWARD RECOMMENDATION

Berge Ford

Mesa, AZ

Description	
<u>Quantity 21</u> – 2016 Ford 1/2-Ton Extended Cab Pickup per Terms and Conditions, Specifications and Pricing as offered at <u>\$21,331.00/each</u>	
Base	\$447,951.00
Dealer Options (\$3,766.00 - \$6,203.00 per Vehicle)	\$106,850.00
8.05% Sales Tax (\$2,020.00 - \$2,217.00 per Vehicle)	\$44,661.00
Tire Tax (\$5.00 per Vehicle)	\$105.00
Warranty (\$910.00 per Vehicle) – Non-Taxable	<u>\$19,110.00</u>
Total **	\$618,677.00
<u>Quantity 7</u> – 2016 Ford 1/2-Ton Regular Cab Extended Cab Pickup per Terms and Conditions, Specifications and Pricing as offered at <u>\$21,331.00/each</u>	
Base	\$149,317.00
Dealer Options (\$1,407.00 per Vehicle)	9,849.00
8.05% Sales Tax (\$1,830.00 per Vehicle)	\$12,810.00
Tire Tax (\$5.00 per Vehicle)	\$35.00
Warranty (\$910.00 per Vehicle) – Non-Taxable	<u>\$6,370.00</u>
Total **	\$178,381.00
<u>Quantity 2</u> – 2016 Ford 1/2-Ton Crew Cab Extended Cab Pickup per Terms and Conditions, Specifications and Pricing as offered at <u>\$21,331.00/each</u>	
Base	\$149,317.00
Dealer Options (\$8,479.00 per Vehicle)	16,958.00
8.05% Sales Tax (\$2,400.00 per Vehicle)	\$4,800.00
Tire Tax (\$5.00 per Vehicle)	\$10.00
Warranty (\$910.00 per Vehicle) – Non-Taxable	<u>\$1,820.00</u>
Total **	\$66,250.00
Total Purchase: <u>\$863,308.00</u>	
**Fleet Services and Contacted Vendor Up-Fit Costs provided in Background/Discussion section of this Report.	