

City Council Report

Date: December 1, 2015

To: City Council

Through: Alex Deshuk, Chief Innovation Officer

From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director

Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator

Subject: Renewal of the Term Contract for Traffic Sign Posts for the Materials and

Supply Warehouse (for the Transportation Department) (Citywide)

Purpose and Recommendation

Council is requested to approve the Renewal of the Term Contract for Traffic Sign Posts as recommended.

The Business Services, and Transportation Departments, and Purchasing recommend authorizing a one-year renewal with Xcessories Squared Southwest, Inc. at \$80,000.00, based on estimated requirements.

Background / Discussion

This contract provides galvanized metal sign post materials stocked at the Materials and Supply Warehouse to be used by the Transportation Department for the installation, replacement and/or relocation of traffic control and street name signs throughout the City.

On February 25, 2013, Council approved the initial three-year contract with renewal options. This is the first, one-year renewal contract with a one-year renewal option remaining.

The vendor offered to renew the contract without a price increase. The CPI has increased 5.3% since the original contract award. The City has been satisfied with the vendor's performance. This contract continues to be advantageous to the City and it is in the City's best interest to renew the contract.

Alternatives

Council may choose not to authorize the purchase and new bids will be obtained.

Fiscal Impact

The annual contract amount is available through the Warehouse Internal Service Fund.

Coordinated With

Business Services - Materials and Supply, Transportation, and Purchasing

PURCHASING INFORMATION

Action: Renewal

Procurement Type: Request for Bids

Solicitation Number: 2012255 Responses Received: Four Initial Contract Term: Three Years

Renewal Term: One Year

Renewal Terms Remaining: One-year renewal subject to future Council consideration

January 10, 2013 Bid Results

Xcessories Squared Southwest, Inc. \$93,230.50 (Awarded)

Goodyear, AZ

Zumar Industries. \$93,465.00

Glendale, AZ

Centerline Supply West \$96,695.00

Phoenix, AZ

Roadsafe Traffic Systems \$105,153.50

Phoenix, AZ

"No Bid" Response received from:

TransAmerican Power Products, Inc. – Houston, TX

RENEWAL RECOMMENDATION

Xcessories Squared Southwest, Inc. Goodyear, AZ

Description

Traffic Sign Posts per Terms and Conditions, Specifications and Pricing as offered

Annual Contract Amount: \$80,000.00