



# City Council Report

**Date:** November 23, 2015  
**To:** City Council  
**Through:** Alex Deshuk, Chief Innovation Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Purchase to Resurface the FlowRider at Rhodes Aquatics Complex as requested by the Parks, Recreation and Commercial Facilities Department  
**(Sole Source) (Citywide)**

## Purpose and Recommendation

Council is requested to approve the Purchase to Resurface the FlowRider at Rhodes Aquatics Complex as recommended.

The Parks, Recreation and Commercial Facilities Department and Purchasing recommend authorizing the purchase from the sole source vendor, Hydrotech Systems LTD, a subsidiary of Aquatic Development Group at \$38,376.81, based on estimated requirements.

## Background / Discussion

This purchase will provide a replacement FlowRider ride surface for the Rhodes Aquatics Complex. The current surface is original from its construction in 2009. It has been inspected and tensioned on a regular maintenance schedule. The surface needs to be replaced for the FlowRider to be operational for the 2016 swim season.

The ride surface is reinforced rubber that, as anticipated at this point in its lifecycle, is now showing signs of stress and wear and has stretched to its limit for appropriate tension. The surface itself is what the surf/wake boards ride on with a sheet of water to simulate the act of surfing/wakeboarding. Installation of the new surface will be performed by City maintenance personnel.

ADG is the sole supplier of FlowRider ride surfaces and parts in North America.

## Alternatives

Council may choose not to authorize the purchase.

## Fiscal Impact

This purchase is funded by the Parks, Recreation and Commercial Facilities Department General Fund budget allocation for infrastructure replacement.

## Coordinated With

Parks, Recreation and Commercial Facilities Department, and Purchasing

### **PURCHASING INFORMATION**

Action: Award

Procurement Type: Sole Source

Solicitation Number: 2016102

**AWARD RECOMMENDATION**  
***Hydrotech Systems LTD, a subsidiary***  
***of Aquatic Development Group***  
**Cohoes, NY**

Description	
Per ADG Quote 13005 dated 6/11/2015: (1) FlowRider Ride Surface at <u>\$30,841.67</u> ; (1) Custom Logo at <u>\$5,000.00</u> ; and (1) Shipping at <u>\$500.00</u>	
Base	\$36,341.67
5.6% Use Tax	<u>\$2,035.14</u>
<b>Total</b>	<b>\$38,376.81</b>