



# City Council Report

**Date:** November 23, 2015  
**To:** City Council  
**Through:** Alex Deshuk, Chief Innovation Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** One Year Renewal of the Term Contract for Gradation Glass Beads for Pavement Markings for the Materials and Supply Warehouse (for the Transportation Department) **(Citywide)**

## Purpose and Recommendation

Council is requested to approve the Renewal of the Term Contract for Gradation Glass Beads for Pavement Markings as recommended.

The Transportation Department and Purchasing recommend authorizing a one-year renewal using the State of Arizona cooperative contract with Potters Industries, LLC at \$40,000.00, based on estimated requirements.

## Background / Discussion

This contract provides gradation glass beads essential for the liquid application of pavement markings. Transportation's Field Operations group uses the product to enhance the reflectivity of pavement markings in the City. As the striping material wears, the glass beads that are blended in the material are exposed to give continuous retro-reflectivity, improving the durability and life of the material. Field Operations paints about 1,200 miles of lines per year and also paints crosswalks, stop bars, traffic symbols and curbs.

On January 14, 2013, Council approved the initial three-year contract with renewal options. This is first, one-year renewal contract with a one-year renewal option remaining.

State of Arizona has renewed their contract with Potters Industries, LLC through 10/27/2016. The City has been satisfied with the vendor's performance. Using the cooperative contract continues to be advantageous to the City due to the State's purchase volume. It is in the City's best interest to renew the contract.

## Alternatives

Council may choose not to authorize the renewal.

## Fiscal Impact

The annual contract amount is funded by the Warehouse Internal Service Fund.

## Coordinated With

Business Services – Materials and Supply, and Purchasing

### **PURCHASING INFORMATION**

Action: Renewal

Contracting Agency: State of Arizona

Contracting Agency Contract Number: ADSP013-034726

Mesa Contract Number: 2013003

Initial Contract Term: Three Years

Renewal Term: One Year

Renewal Terms Remaining: One-year renewal subject to future Council consideration

### **RENEWAL RECOMMENDATION**

*Potters Industries, Inc.*

Valley Forge, PA

Description
Glass Beads for Pavement Marking per State of Arizona Contract #ADSP013-034726, Terms and Conditions, Specifications and Pricing
<b>Annual Contract Amount: <u>\$40,000.00</u></b>