



City Council Report

Date: October 19, 2015
To: City Council
Through: Alex Deshuk, Chief Innovation Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Purchase of Replacement Cameras for the Public Information and Communication Department **(Citywide)**

Purpose and Recommendation

Council is requested to approve a contract to purchase Replacement Panasonic Cameras as recommended.

Public Information and Communications, and Purchasing recommend awarding the contract to the lowest, responsive and responsible bidder, G & G Technologies, Inc. at \$71,602.08.

Background / Discussion

This purchase will replace the cameras and pan tilt heads used for live broadcasts of Council and Committee Meetings. The cameras are being replaced because the existing pan tilt systems are over 17 years old and failing. It is more cost effective to replace the existing separate cameras and pan tilt systems with cameras that have pan tilt built in than to replace just the aging equipment. The department is keeping the existing cameras to re-use in less critical situations.

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

This purchase is funded by the Public Information and Communication operating budget.

Coordinated With

Public Information and Communication and Purchasing

PURCHASING INFORMATION

Action: Award

Procurement Type: Request for Bids

Solicitation Number: 2016052

Vendors Registered: ProcureAZ (614) and Vendor Self Service (56)

Advertising: Arizona Republic, Bid Net, ProcureAZ, Purchasing Website

Responses: 13

Local Consideration: Calculating pricing by using Management Policy #214, removing 1.75% (Mesa TPT) for the purpose of bid evaluation did not impact the award recommendation.

Protests Received: None

Additional Purchases: The City reserves the right to purchase additional Panasonic cameras at the bid price for one year from the bid award date.

Pricing Available to Other Cooperative Agencies: Yes

September 10, 2015 Responses

G & G Technologies, Inc. Saddle Brook, NJ	\$67,805.00 (Recommended)
Adorama New York, NY	\$69,749.00
AVDB Group LC dba AVDB Group Tempe, AZ	\$77,152.30
B & H Foto & Electronics Corp. New York, NY	\$73,160.00
Burst Communications, Inc. Centennial, CO	\$71,984.00
Business Services Longboat Key, FL	\$79,569.78
Engineering and Recording Inc dba EAR Professional Audio Video Phoenix, AZ	\$74,650.00
Ford Audio-Video Systems, LLC Oklahoma City, OK	\$82,756.00
Mark J Perlmutter dba Perlmutter Purchasing Power San Diego, CA	\$73,010.00
Stercoll Energy Services Limited dba Stercoll Group Mesa, AZ	\$81,207.49
Troxell Communications, Inc. Phoenix, AZ	\$76,756.81
Valiant National AV Supply Fairfield, NJ	\$73,299.35
Woodgate Sales LLC Long Branch, NJ	\$79,569.00

AWARD RECOMMENDATION

G & G Technologies, Inc.

Saddle Brook, NJ

Description	
Quantity 9 – Panasonic AW-HE130KPJ (Black HD Multi-Purpose Pan/Tilt/Zoom Camera) at <u>\$6,944.00/each</u> ; Quantity 1 – Panasonic AW-RP50 (Sub-compact remote camera controller) at <u>\$1,674.00/each</u> ; and Quantity 1 – Panasonic AW-RP120 (Remote PTZ Camera System Controller with IP and Serial Connectivity) at <u>\$3,635.00/each</u> ; per Terms and Conditions, Specifications and Pricing as offered	
Base	\$67,805.00
5.6% Use Tax	<u>\$3,797.08</u>
Total	<u>\$71,602.08</u>