



# City Council Report

**Date:** September 28, 2015  
**To:** City Council  
**Through:** Alex Deshuk, Chief Innovation Officer  
**From:** Edward Quedens, MPA, C.P.M., CPPO, Business Services Director  
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator  
**Subject:** Purchase of Eighteen Replacement Sports Utility Vehicles for the Police Department **(Funded by the Vehicle Replacement Fund) (Citywide)**

## **Purpose and Recommendation**

Council is requested to approve the purchase of eighteen replacement Sports Utility Vehicles (SUVs) as recommended.

The Fleet Services and Police Departments, and Purchasing recommend authorizing the purchase using the State of Arizona cooperative contract with Midway Chevrolet Nissan Isuzu at \$743,182.37.

## **Background / Discussion**

This purchase will provide eighteen Police Patrol SUV's - Chevrolet Tahoe, 2-Wheel Drive, 4-Door vehicles to support Police Department operations. This purchase is part of the ongoing City of Mesa vehicle replacement program managed by Fleet Services. The vehicles being replaced have met established criteria and will be retired and sold at auction.

Midway Chevrolet currently has ten, 2015 Tahoe's on their lot for immediate purchase. The City will save over \$50,000.00 purchasing from dealer stock due to a price increase for the 2016 model. The other eight Tahoe's will be 2016 models also to be purchased from the State contract with Midway Chevrolet, the contracted vendor for law enforcement vehicles.

## **Alternatives**

Council may choose not to authorize the purchase and new bids will be obtained.

## **Fiscal Impact**

This purchase is funded by the Vehicle Replacement Fund.

## **Coordinated With**

Fleet Services, Police and Purchasing

## **PURCHASING INFORMATION**

Action: Award

Contracting Agency: State of Arizona

Contracting Agency Contract Number: ADSP013-038803

Mesa Contract Number: 2015319

## **AWARD RECOMMENDATION**

**Midway Chevrolet Nissan Isuzu**  
**Phoenix, AZ**

**Description**

**Quantity 10 – 2015 Chevrolet Tahoe**, 2 Wheel Drive, 4-Door, Police Patrol Vehicle per State of Arizona Contact #ADSP013-038803 and Midway Quote dated 8/12/2015 at \$29,203.71/each

Base	\$292,037.10
Options *	\$51,064.40
Special Purchase (Dealer Stock at \$1,686.00/each)	<u>\$16,860.00</u>
Sub Total	\$359,961.50
8.3% Sales Tax	\$29,876.80
Tire Tax (\$5.00 per Vehicle)	<u>\$50.00</u>
<b>Total **</b>	<b>\$389,888.30</b>

Ten Vehicles for the Police Department funded by the Vehicle Replacement Fund (Replacing #2010, 2022, 2030, 2035, 2058, 2064, 2073, 2076, 2080 and 2009).

\* Options include Aux Rear Ground Studs (\$77.44), Paint Black and White (\$1,386.00), Left LED Spotlight (\$431.20), Right LED Spotlight (\$419.00), Ballistic Doors, Level 3 (\$2,464.00), Delete Auto Headlamp Control (\$8.80), Solar Window Tint (\$195.00) and Keys 6 Sets (\$66.00).

**Quantity 8 – 2016 Chevrolet Tahoe**, 2 Wheel Drive, 4-Door, Police Patrol Vehicle per State of Arizona Contact #ADSP013-038803 and Midway Quote dated 8/25/2015 at \$29,203.71/each

Base	\$233,629.68
Options (\$6,538.92/each)	\$52,311.36
2016 Model Price Adjustment (\$5,030.00/each)	<u>\$40,240.00</u>
Sub Total	\$326,181.04
8.3% Sales Tax	\$27,073.03
Tire Tax (\$5.00 per Vehicle)	<u>\$40.00</u>
<b>Total **</b>	<b>\$353,294.07</b>

Eight vehicles for the Police Department funded by the Vehicle Replacement Fund (Replacing #1273, 1524, 1572, 1573, 2004, 1530, 1548 and 1891).

\* Options include Axle Rear Ground Studs (\$80.08), Paint Black and White (\$1,386.00), Left and Right LED Spotlight (\$1,180.00), Ballistic Doors, Level 3 (\$2,464.00), Delete Auto Headlamp Control (\$9.10), Solar Window Tint (\$195.00), 6J3 Grill Lamp Wiring (\$83.72), 6J4 Horn Siren Wiring (\$37.31), 6J7 GM Flasher System (\$450.45), 6N6 Rear Door Locks/Handles Inoperable (\$53.69), 6N5 Rear Window Switches Inoperable (\$51.87), Floor and Dash Mats (\$59.00), PCW Driver Assist Warning (\$611.60), UTQ Content Theft Alarm Disable (\$9.10) and R9Y Fleet Maintenance Credit (-\$132.00)

\*\*Total does not include Police vehicle up fitting costs which is provided by a separate City contract.

**Purchase Total: \$743,182.37**

Vehicle Up-Fitting (Patrol Tahoe) at \$15,906.00/each (LSH, contracted vendor at \$14,700.00/each and Fleet Services at \$1,206.00/each)