



City Council Report

Date: October 5, 2015
To: City Council
Through: Alex Deshuk, Chief Innovation Officer
From: Edward Quedens, MPA, C.P.M., CPPO, Business Services Director
Matt Bauer, MBA, CPPO, CPPB, CPSM, Procurement Administrator
Subject: Three-Year Term Contract for Helicopter Airframe Parts and Repair Services for the Police Department Aviation Unit **(Citywide)**

Purpose and Recommendation

Council is requested to approve the term contract for Helicopter Airframe Parts and Repair Services as recommended. A committee representing the Police Department and Purchasing evaluated responses.

The evaluation committee recommends awarding the contract to Seaside Helicopters, Inc. at \$500,000.00 annually, based on estimated requirements.

Background / Discussion

This contract will furnish parts, tooling, technical assistance, and labor to overhaul and exchange airframe components, avionics and accessories for the Police Aviation Unit's three MD Helicopters. The Aviation Unit currently has two model 500E helicopters and one model 530F, flying approximately 2,500 hours per year.

The City received two proposal responses and two vendors submitted No Bid responses. The City Attorney's Office and Purchasing determined one of the proposal responses received, Phoenix Heliparts, to be not responsible for award per the City of Mesa's Procurement Rules, based on a review of a Dun and Bradstreet report and information relating to a large judgement in a court case.

Purchasing determined the single response's bid pricing to be fair and reasonable based on reviewing rates from the current Mesa contract as well as a contract that Seaside Helicopters was awarded to with the City of Glendale, CA. Staff from the Police Department evaluated the proposal based on the elements identified in the proposal and the evaluation committee unanimously agreed on recommending Seaside Helicopters for award..

Alternatives

Council may choose not to authorize the purchase and new responses will be solicited.

Fiscal Impact

The total amount of \$500,000.00 is available in the Police Department's operating budget.

Coordinated With

Police and Purchasing

PURCHASING INFORMATION

Action: Initial Award

Procurement Type: Request for Proposals

Solicitation Number: 2016012

Vendors Registered on Bid List: ProcureAZ (324) and Vendor Self Service (19) (5 Mesa)

Advertising: Arizona Republic, Bid Net, ProcureAZ, Purchasing Website

Responses: 2 (1 non-responsible)

Local Consideration: Policy did not apply to this procurement.

Protests Received: None

Initial Contract Term: Three years

Possible Renewals: Two, one-year renewals subject to future Council consideration

Prices: Future price increases are capped by the Producer Price Index

Pricing Available to Other Cooperative Agencies: Yes

Proposal Responses received on August 18, 2015

Seaside Helicopters, Inc. – Oceanside, CA

Phoenix Heliparts – Mesa, AZ – Not Responsible

“No Bid” Responses received from

Aeromaritime – Mesa, AZ

Tradewind International LLC – Janesville, WI

Proposal Scoring Results:

Criteria / Points Possible	Seaside Helicopters
Qualifications and Experience / 400 Points	350
Proposed Solution / 400 Points	200
Pricing and Compensation / 200 Points	200
Total / 1,000 Points	<u>750</u>

AWARD RECOMMENDATION

Seaside Helicopters, Inc.
Oceanside, CA

Description
Helicopter Airframe Parts and Repair Services per Terms and Conditions, Specifications and Pricing as offered Annual Contract Amount: <u>\$500,000.00</u>